REDEFINING EARLY STAGE INVESTMENTS

April 4, 2017 TORONTO, CANADA



Early stage investors, fundraising CEOs, scientist-entrepreneurs, strategic partners, and service providers now have an opportunity to Make a Compelling Connection

ONSITE GUIDE







FLOOR PLAN

GROUND FLOOR

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LOWER CONCOURSE



FLOOR PLAN





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101 College St.

WELCOME TO RESI





On behalf of LSN and our partners MaRS and JLABS, thank you for joining us today. We're delighted to be here in the MaRS Discovery District for the second time, and we're grateful that so many of you have joined us, whether you traveled from across the hallway or from across the world.

We're excited to present the RESI Innovation Challenge, a showcase of 30 companies including many based right here in the MaRS Discovery District. Throughout the exhibit area, RESI Innovators are showcasing their technologies on poster displays. Inside your RESI badge you'll find five tokens of RESI Cash you can use to "invest" in the most promising of these technologies. The winning companies that attract the greatest amount of investment will be announced at the cocktail reception tonight.

In RESI Partnering, hundreds of senior executives from investment and strategic firms will come face to face with early stage entrepreneurs. With so many participants on both sides of the table, finding the right fit is more important than ever. By using the RESI Partnering platform to filter fellow attendees, you can book up to 16 meetings based on fit and begin dialogues with partners who align directly with your focus areas. With that match as a basis, RESI is a venue for compelling conversations between startups and investors in the life science space.

LSN would like to extend our thanks to the speakers participating on the RESI Investor Panels. These investors and strategic partners will share their expertise on the current investment trends in their specific area, from Therapeutics to Healthcare IT, from Angels to Family Offices. Thank you for joining our trip north of the border. We hope that you enjoy this showcase of healthcare innovation and investment, and that you'll join us again in San Diego in the Summer!

Sincerely,

Dennis Ford Founder & CEO, Life Science Nation; Creator of RESI Conference Series





RESI AGENDA

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	Track 1: Biotech Investor Panels	Track 2: Device, Diagnostic, & HCIT Investor Panels	Track 3: Entrepreneur Workshops	Track 5: Partnering Forum			
7:00 - 8:00 AM: Registration & Breakfast							
8:00 - 8:50 AM	VENTURE Philanthropy	DIAGNOSTIC Investors	Bereskin & Parr INTELLECTURE PROFESTION PROTECTING YOUR INNOVATION				
9:00 - 9:50 AM	FAMILY Offices	INCUBATOR Accelerator New Models	GROWTH HACKING FOR HEALTH	formen-formen and and and and and and and and and an			
10:00 - 10:50 AM	VERSANT Ventures THINKING BIG IN CANADA: THE BLUEROCK STORY	MEDTECH Strategics	MARCENTONS Merture DATA: RISK, REWARDS & CONTRACTUAL AGREEMENTS	PARTNERING Forum			
11:00 - 11:50 AM	CORPORATE VCS & Strategic investment	HEALTHCARE IT Investors	EIFE SCIENCE NATION Connecting Products, Services & Capital FUNDRAISING BOOT CAMP				
12:00 - 1:00 PM: Lunch Break Welcome Speech							
	Track 1: Biotech Investor Panels	Track 2: Device, Diagnostic, & HCIT Investor Panels	Track 4: Pwww.apprec Asia-North America Workshop & Panels	Track 5: Partnering			
				Forum			
1:00 - 1:50 PM	EARLY STAGE Therapeutics investors	MEDICAL DEVICE Investors	ASIA INVESTORS Landscape	Forum			
1:50	THERAPEUTICS	!	ASIA INVESTORS	AFTERNOON EARLY STAGE			
1:50 PM 2:00 - 2:50	THERAPEUTICS Investors Public / Private	INVESTORS Consumer Health	ASIA INVESTORS Landscape Asia-pacific	foluce-foluces mecsance acas ALASTERNOON			
1:50 PM 2:00 - 2:50 PM 3:00 - 3:50	THERAPEUTICS INVESTORS PUBLIC / PRIVATE PARTNERSHIPS BIG	INVESTORS Consumer Health & Wearables Angel	ASIA INVESTORS LANDSCAPE Asia-pacific Investors Asia Pharma	AFTERNOON EARLY STAGE PARTNERING			





We welcome you to participate in the RESI Innovation Challenge!



The RESI Innovation Challenge is a virtual investment contest, and the investor is you!

As you explore the exhibit hall, you will encounter 30 RESI Innovators showcasing their technology via poster displays. Along with your RESI attendee badge, you will find five RESI Cash tokens that you can use to 'invest' in the most promising RESI Innovators. Take a look around this collection of cutting-edge life science technology, and leave your RESI Cash with the entrepreneurs that most inspire you. The invested capital will be tallied up and the top three winners will be awarded during the cocktail reception at the end of the day. Winners will be featured in the Life Science Nation (LSN) newsletter with readership of 20,000.

- First Prize: Complimentary tickets to 3 RESI Conference Series events of your choice (2 tickets per event)
- Second Prize: Complimentary tickets to 2 RESI Conference Series events of your choice (2 tickets per event)
- Third Prize: Complimentary tickets to 1 RESI Conference Series event of your choice (2 tickets)



RESI Innovators			
	ApoMed Therapeutics	Vertus	HARMONIC
Easel 1	Easel 2	Easel 3	Easel 4
OncoTherics	AWE some numbers	KAGENG	CELL CARE THERAPEUTICS
Easel 5	Easel 6	Easel 7	Easel 8
<mark>Q</mark> ∙RESERVE	NXTSENS	Cerora	entos 🔅
Easel 9	Easel 10	Easel 11	Easel 12
emojihealth Easel 13	Easel 14		Easel 16
DASHMP. connecting the dots in healthcare Easel 17	AQ BioMed Easel 18	AEREUS TECHNOLOGIES Easel 19	EB Edesa Biotech Easel 20
OBlueLight Analytics ⁻	reformulary		
Easel 21	Easel 22	Easel 23	Easel 24
BIOMEDICAL	VALA SCIENCES	SONAVEX	Comfable
Easel 25	Easel 26	Easel 27	Easel 28
SYNG pharmaceuticals	OxiLight		
Easel 29	Easel 30		







Genetesis is a medical device company developing a biomagnetic imaging tool to streamline the triage process in the emergency room, with a primary focus on chest pain and ischemia. The system utilizes advanced software that images and analyzes cardiac magnetic fields to determine the presence and location of coronary artery disease. The device works quickly, noninvasively and without any radiation while outperforming existing devices and diagnostics in clinical study. Genetesis is also building upon the platform to image and analyze other conditions like ischemic stroke and mesenteric ischemia. With this platform, we will revolutionize modern standards of care in the ER by providing healthcare professionals smarter, more efficient, and more effective tools than ever before.



Currently cureless, Alzheimer's disease (AD) is an enormous unmet medical need with devastating human and societal costs. The global market for AD treatments is expected to double in value from \$5B in 2016 to an estimated \$13.3B by 2023. Recent failures of anti-amyloid AD treatments to achieve efficacy in clinical trials challenge the amyloid research dogma and provoke exploration of new drug targets. Caspase cleavage of tau and additional proteins is increasingly recognized as an essential piece of the AD puzzle. We identified ED11, a novel caspase inhibitor with proven neuroprotective activity in mouse models of Huntington disease and AD. We recently assembled a small team of experts in neuroscience and medicinal chemistry to transform ED11 into a clinical lead, by enhancing its potency and CNS delivery. Your seed funding will enable us to execute our drug development plan and secure an IND meeting in 2018.



Avertus in a neurointelligence company with device, algorithm and cloud applications. Its devices are mobile, easy to use, high signal quality and sample rate, reduced movement artifact, wireless 10 and 16 channel headsets for home, office and hospital collection of EEG data for multiple markets. Its algorithms are focused on automating seizure analysis for physician support and to enable warning systems and responsive delivery of electrical stimulation. Its cloud is being developed to support remote assessment and real time delivery of complex algorithms.

HARMONIC

Harmonic Medical is redefining surgical practice through revolutionary non-invasive focused ultrasound technology. The Harmonic platform will provide an effective, completely non-invasive, therapy system that allows rapid recovery, minimal procedure time and substantially reduced healthcare cost. Harmonic Medical is first targeting uterine fibroids, and will then expand application to solid tumors, and related indications. The platform is based on the world's most advanced therapeutic phased array technology combined with ultrasound imaging-based monitoring through Local Harmonic Motion (LHM); technologies protected through our extensive patent portfolio. The result is the highest throughput, broadest inclusion criteria, focused ultrasound platform for non-invasive surgical treatment.



OncoTherics interests concern the biology of hypoxic tumor microenvironments and the role these microenvironments play in the resistance and spread of a variety of cancers. Our new class of pro-drugs (uHAP's), are able to penetrate the whole tumor including the hypoxic regions that conventional chemotherapy and immunotherapy cannot reach. Here, our prodrugs are irreversibly metabolised to highly cytotoxic and persistent TOPO II inhibitors. The unique combination of high penetration, irreversible conversion and persistence of the resultant TOPO II inhibitor, sets our drugs apart from the competition. Our lead asset is Phase II ready and we are now seeking investment to proceed with a planned Phase II clinical trial in Pancreatic cancer in collaboration with UHN in Toronto.



AWEsome Numbers, a Canadian health-care IT company, has developed a revolutionary quality management technology to be delivered on a SaaS based platform. Our breakthrough "Mathematically Optimized Risk Evaluation [™]" (M.O.R.E[™]), using innovative and proprietary mathematical algorithms, transforms statistical quality control into automated, verified-effective SIMPLE risk management. Our automated evaluations and recommendations can reduce the existing risk and cost of laboratory errors by 50%! Our clear, concise and consistent risk metrics, visualizations and automated recommendations let medical labs and health-care organizations quantify, evaluate and improve quality. M.O.R.E[™] Quality puts an intelligent, expert, responsive quality manager on everyone's computer or smart phone. Our technology applies to other vertical markets requiring quality management



KA Imaging has fundamentally changed the way X-ray detectors work, at the pixel level. With higher resolution and lower dose of radiation, we additionally also leveraged the LCD TV manufacturing process to significantly reduce our manufacturing costs. Our innovative technology enables us to perform a colour X-ray, much like the human eye that perceives 3 colours. Furthermore, our detectors are designed to read multiple energy levels, providing us an edge when it comes to soft tissue differentiation. In the long run, we aim to create a no-contrast agent cardiac catheterization system and replace CTs in clinical situations.







Cell Care Therapeutics is developing first-in-class stem cell derived biopharmaceuticals to treat inflammatory neurovascular diseases. The company's regenerative, cell-free biological therapeutics are derived from a unique class of extracellular vesicles secreted by adult (non-embryonic) stem cells. The vesicles are natural delivery vehicles, directing a cargo of synergistic regenerative and anti-inflammatory proteins and miRNA molecules to nearby cells. The company's proprietary discovery and cellular engineering platform generates unique patentable drugs with therapeutic and physical properties superior to conventional cell-based therapies. Our biopharmaceuticals can be formulated into shelf-stable, injectable, bioerodible microparticles that mimic the long-term regenerative effects of stem cells by releasing therapeutic vesicles to injury sites for up to 6 months.

Q·RESERVE

QReserve provides research and healthcare institutions with a state-of-the-art resource management and showcasing platform that streamlines access, improves utilization, leverages excess capacity, and reports on critical capacity measurements. We help facilities access new revenue opportunities, produce quantifiable investment justification, and showcase their capabilities while providing unprecedented insight into the activity and output of facilities across an organization or consortium. QReserve improves the visibility and transparency of public and private sector organizations while aligning resource owners with resource users. QReserve is already promoting over 15,000 research resources globally and growing with a presence in most prominent international research organizations including enterprise level integrations at prominent institutions, which include SickKids, Hamilton Health Sciences, and McMaster University.



NXTSens is a performance leading fabless semiconductor company focused on leveraging its expertise and proprietary designs to empower surgeons with micro technology. The company is currently ranked among the World's top 60 emerging silicon companies and has demonstrated expertise in medical diagnostic equipment. ACSens monitors muscle condition post trauma, aiding to diagnose Acute Compartment Syndrome (ACS). ACS is a major limb-threatening muscle complication that can develop in people who fracture their forearm (4% of ACS cases) or tibia (10% of ACS cases). There are over 600,000 of these fractures in North America annually. ACSens aims to become the Gold Standard for ACS diagnosis by providing a highly accurate solution that expedites patient care with easy point of injury delivery and remote tracking.



Cerora is a neurotechnology company focused on the fundamental transformation of brain health assessment by delivering objective, accurate, and portable neurodiagnostic tools to frontline healthcare providers. Combining medical devices and cloud technology, Cerora's Borealis[™] platform leverages advanced analytics to integrate multiple objective diagnostic measures to yield deeper and more comprehensive insight into neurologic and psychiatric conditions, with an initial focus on concussion/mild traumatic brain injury. The combined impact of portability and fundamentally enhanced insight into brain function opens the door to a new generation of 'point of care' diagnosis options, improved clinical outcomes, and healthier lives. It also dramatically lowers the barrier to new biomarker research and therapy development creating a virtuous enhancement cycle.



Entos Pharmaceuticals is focused on the development of next generation nucleic acid-based therapies using their proprietary Fusogenix drug delivery system. Fusogenix uses a novel mechanism of action to deliver molecules, intact and unmodified, directly into the cytosol of target cells. The technology is applicable to a wide range of therapeutic types including gene therapy, mRNA, miRNA, RNAi and CRISPR.



emoji**health** is a patient engagement platform that harnesses the power of messaging apps such as FB and KIK to activate teens to better health and wellness. We deliver bite-sized education, alerts, and tracker messages that are engaging and personalized. The solution grabs attention and drives behaviour change. The platform has been designed to support all teens - whether healthy, or living with a medical condition - by delivering daily content and reminders at the right time based on their unique health journeys. emoji**health** has gone to where teens are! Leveraging messaging apps to engage teens through channels they already love and use. Stay tuned! - we are launching solutions for all demographics soon.



Steadiwear inc.'s mission is to restore independence and quality of life to all tremor sufferers worldwide. We have developed the Steadiglove, a smart glove that responsively stabilizes hand tremors in Essential Tremor and Parkinson's disease using novel vibration damping technology. This allows users to go about all daily activities such as eating and getting dressed with significantly less frustration.





At Braze Mobility Inc, we develop innovative and inclusive solutions for independent and safe mobility. We will be demonstrating an add-on product that can transform any regular wheelchair into a 'smart' wheelchair that can automatically detect rear obstacles and provide multi-modal feedback to the driver. We have beta customers in Canada and the U.S. and are currently negotiating with three large distributers. We will be launching our first commercial product this summer.



Cyclica Inc. has developed, validated, and patented a structure-based proteome-wide screening platform, Ligand Express[™], that currently features PROBEx (proteome-screening), SWITCHx (ligand effect prediction) and DIVEx (systems biology & drug-protein interactomes). Ligand Express[™] is unique in that it is a drug-centric platform. For a small molecule ligand, Ligand Express[™] automatically generates an intelligent list of ligand-protein interactions by searching through a large proprietary database of all available structurally characterized proteins. The platform provides a panoramic view of a small molecule ligand to better understand on- and off-target interactions, and is valuable in finding novel desirable or undesirable targets. By gaining insights into a ligand's polypharmacology, Cyclica's clients can identify unknown targets, prioritize lead candidates, elucidate adverse effects, and understand repurposing opportunities.



Dash MD provides hospital patients with trusted tools and resources to manage their care and find the follow-up care they need. The Dash MD mobile platform is delivered to patients in the hospital by frontline care providers, and provides patients with hospital specific and condition specific resources that educate and empower patients on their recovery journey. Dash MD is live in hospitals and actively being used by patients. The company is working alongside health systems across Canada and the United States to improve the quality of care for patients everywhere.



AQ BioMed is manufacturing an ocular implant to treat Glaucoma. The AQ implant is foldable and can be inserted through a minimal 1-2 mm incision and uses patented geometry to make a larger, more efficient filtration capsule than the spherical blister capsules created by current tube-plate shunts. The 25mm incision and blister formed around current shunts causes of the major vision-threatening complications with use of shunts today. Surgical time, cost and complications as significantly reduced with the AQ device. The device is reimbursed in the US and has a cost of \$25 and a sales price of \$75.



Aereus Technologies uses a patented process to apply an ultra-thin and highly durable copper-alloy coating to high-touch surfaces. Over 200 peer reviewed studies have shown copper's ability to reduce bacterial colonization on surfaces. Aereus is focused on healthcare applications, specifically the frequently touched surfaces in hospital rooms. Independent laboratory tests have shown the ability of Aereus to kill 99.9% of bacteria in under 1 hour; bacteria and viruses are the leading cause of Hospital Acquired Infections (HAIs). At Toronto General Hospital, Aereus coated visitor chair arm-rests in a busy waiting room reduced the bacterial presence on these rails by 66%. Aereus' smart surface technology is unique, innovative and enhances existing infection prevention and control initiatives. It's a game changer.



Edesa is focused on the development of prescription drugs for neglected anorectal and dermatological disorders. Our lead asset, EB01, is a new chemical entity formulated as a cream for the treatment of contact dermatitis (CD). CD affects up to 72 million Americans and is treated using off-label therapies. EB01 has a dual mechanism of action: 1) Chemical - inhibits the production of the pleotropic pro-inflammatory molecule arachidonic acid, and 2) Physical - shields the cell membrane from free radical and enzymatic damage. EB01 has demonstrated statistically significant efficacy in two clinical trials. An IND has been granted and we will begin a phase IIB trial later in 2017.

O BlueLight Analytics

BlueLight is a healthcare technology company specializing in the measurement of light energy. Our data-driven technologies, sold worldwide, target a quality gap in the multi billion-dollar dental composite market.

reformulary

Reformulary Group is the leading provider of drug plan services in Canada. We provide a single, national formulary (the Reformulary®) that provides the best healthcare value, based on evidence reviewed by an independent medical committee. Canadian employers save a significant percentage of the annual drug spend for employees and access our service on an annual, recurring subscription basis. Reformulary Group also delivers enhanced health and drug data analytics and reporting solutions. Through subscription services, industry clients receive tailored insights, based on terabytes of prescription claims and other health data. We also provide a digital platform called DrugFinder that empowers consumers to be better informed on prescription drug decisions.





ExCellThera is a clinical stage, Canadian-based cell therapy biotechnology company focusing on developing and translating technologies that dramatically improve the quality of hematopoietic stem cell grafts for better patient outcomes. Its mission is to engineer an ideal graft to eliminate disease relapse and transplantation-related complications, the two major causes of mortality in stem cell transplantation. ExCellThera's solution is to expand hematopoietic stem cells ex vivo using proprietary technology, which combines the UM171 small molecule together with an optimized fed-batch bioreactor system. ExCellThera's lead product candidate, ECT-001, is currently being tested in a Canadian multicenter phase II clinical trial of expanded cord blood grafts for malignant blood diseases. Following successful clinical proof-of-concept using cord blood transplants, ExCellThera intends to extend its broadly-functional technologies to other high value markets in bone marrow transplantation and gene therapy and intends to broaden the scope of its clinical indications to non-malignant diseases. Through this platform, ExCellThera will provide safe and more effective cell therapy products to all patients with malignant and non-malignant blood disorders.



Tevosol, Inc. is a medical device company developing the Ex-Vivo Organ Support System (EVOSS™) with the goal of increasing the number of organs available for transplantation worldwide. EVOSS™ is a portable, warm perfusion device intended to achieve better recovery of organs, better resuscitation of dysfunctional organs, and longer preservation of function with the opportunity for ex-vivo treatment and evaluation. The system consists of a common hardware platform with organ-specific, single-use disposable cassettes for lungs, hearts, livers and kidneys. Tevosol was founded by Dr. Darren Freed and Dr. Jayan Nagendran - both inventors, researchers, practitioners and thought leaders in the field.



Covina Biomedical is a medical device company seeking to improve the quality of life of patients debilitated by a variety of orthopaedic injuries. Covina's lead product, Veros, is a superior type of injectable bone cement to stabilize broken vertebrae, one of the most painful types osteoporotic fractures. This technology is the output of \$2.5 million of non-dilutive academic funding over the past 5 years. Furthermore, Covina's bone cement can be easily customized to meet a broad range of indications, providing Covina the opportunity to pursue a variety of pipeline products. Covina is currently raising \$1.75 million in seed round financing to reach the major inflection point of First-in-Human clinical use of Veros Bone Cement in Europe within 30 months.



Vala Sciences uses its proprietary neurodegenerative platform to characterize disease-relevant pathway activity of cellular ion dynamics in relevant human in vitro models, enabling high-throughput IP generation of novel targets and drugs. Vala has an internal Parkinson's program in discovery stage and a broader neurodegenerative program with a top-25 Pharma collaborator. Vala is seeking a Series A investment and looking for partners to advance its strategic neurodegenerative programs.

SONAVEX

Sonavex, Inc. is a medical device company spun out of Johns Hopkins University. The company's first product, EchoSure, enables nurses to detect blood clots after surgeries at a high risk for thrombosis. Early detection of these clots enables surgeons to prevent catastrophic surgical failures, which cost hospitals up to \$577,000 of non-reimbursed expense per instance. The technology also saves hospitals thousands of dollars per use by enabling post-operative monitoring outside of the expensive intensive care unit. The company has raised \$4M to date, received support from the National Institutes of Health and National Science Foundation and won numerous awards. Sonavex is currently raising a \$3.5M Series A, of which \$2.2M has closed.



With QTemp, Comfable provides a simple solution to the worldwide problem of UV overexposure by promoting sun safety. It aims to help people protect themselves from dangerous UV rays. QTemp, the sun safety wearable tracks sun exposure and the companion app notifies users when it's time to seek sun protection and also manage their vitamin D intake. The QTemp team aims to reduce skin cancer rates by promoting sun safety.



SYNG Pharma is an early stage biotechnology company with a platform IP for the treatment of multiple cancers and endometriosis. SYNG Pharma is developing a new 'first-in-class' test and non-hormonal therapy for endometriosis.



Oxilight is a medical device company with a vision to improve wound care by bringing innovative wound imaging solutions based on state-of-the-art hyperspectral imaging technologies to market. Oxilight aims to make wound imaging affordable for frontline healthcare professionals, leading to earlier diagnostics, reducing healthcare costs and saving limbs and lives. For patients, who suffer from chronic and compromised wounds, Oxilight developed RAPTOR, an innovative wound imaging system for early diagnostic of nonhealing wounds. RAPTOR uses multispectral imaging technology and machine learning to assess tissue physiology and make a prognosis about wound healing potential. RAPTOR does not require specialized vascular labs and can be used anytime and anywhere (e.g. Northern reserve or patient's home). RAPTOR is a small handheld easy-to-use device (point-and-click camera). It sends automatic interpretation to a family physician, which will be able to interpret results without any special training in wound care.



CONNECTION

JLABS

JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators— all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes eight facilities, located in San Diego, San Francisco, South San Francisco, Boston, Lowell, Houston, New York City and Toronto.

FIND OUT MORE ABOUT HOW YOU CAN JOIN US AT

JLABS.jnjinnovation.com

WE WANT YOU!



Exhibiting Companies









Boston Innovation Capital (BIC) is an advisory firm that was spun out of Life Science Nation (LSN) in 2014 to address an unmet need among early stage scientist-entrepreneurs for tactical, hands-on assistance in packaging management teams and technologies, and executing fundraising campaigns. Traditionally, there are two alternative paths that can be used to address early-stage fundraising needs for life science companies; hire an internal business development executive at a cost of \$150k -\$250K annually, or find a small-tier investment bank that would be willing to undertake their financing. Boston Innovation Capital was created as a new, more effective and flexible solution to provide this global outreach service, and help new life science technologies take the next step towards the market by augmenting management teams' outbound campaign initiatives.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



MaRS helps innovators change the world. With 1.5 million square feet of space in downtown Toronto, MaRS is the world's largest urban innovation hub, bringing together researchers, entrepreneurs and business experts under one roof, and providing a home to entrepreneurs and a bridge to the business world. We help companies bring their breakthrough ideas to market and thrive on a global scale. MaRS Health supports 344 ventures working in a range of strategic areas: digital health, medical devices, biotechnology and consumer health. We help them get their discoveries into global health markets by offering expert advice, access to capital, and connections to talent and customers through an extensive network of strategic partners. To learn more about connecting with innovative Canadian health ventures and partnership opportunities, please contact health@marsdd.com.



Prolucid provides software and services that simplifies secure connectivity and remote management of medical devices and connected healthcare applications. Our flagship product, deviceling, enables medical device companies to securely connect and remotely manage device configurations, firmware and software updates through wired, SIM, or WiFi-based connections. Deviceling also enables medical device companies to monitor and enhance product adoption, through real time usage statistics and device data. Visit prolucid.ca or email info@prolucid.ca to learn more.



Artery Studios specializes in visual healthcare communications solutions. Through animation, illustration, and 3D renders we help early-stage and established medical device and biotech companies convey their complex messages with clarity. Our work has been used to help our clients attract investment capital and distribution partners, train sales reps, educate physicians and patients, create memorable tradeshow displays, and enhance overall marketing communications. Showcase your medical technology in a way that's impossible to ignore. Contact Artery Studios today.



OMR Globus is a global marketing research agency with a strong focus on healthcare, pharma and medical research. With offices in Canada and the UK, OMR Globus offers a range of research techniques and consulting services to meet individual research requirements. We have proprietary panels and online communities comprised of a large selection of healthcare professionals and experts, profiled and opted to take part in research studies: physicians, specialists, surgeons, GPs, nurses, dentist, pharmacists, profiled KOLs, payers, admins, decision makers, and other key roles. Our geographic coverage focuses on: Canada, Big EU5 countries, USA, plus other selected countries in Europe. Our services and expertise include: quantitative and qualitative research, healthcare professionals research, patient research, panels and online communities, recruiting, interviewing, study design, reports, analytics, different types of studies, ATU, trackers, market sizing, brand effectiveness, work across different therapy areas, RA, MS, oncology, and biologics. We offer flexible pricing options, high quality research, and much more.



Innovation and globalisation are creating exciting new opportunities for the prescription drug, biologics, nutraceuticals, and medical device industries. With the natural ambition to bring new products to market safely, quickly and cost effectively comes a requirement for world-class pharmaceutical and medical device testing to demonstrate compliance with ever expanding regulatory requirements. Exova Inc. is an indispensable partner for start-up to large pharmaceutical and medical device manufacturers, offering a plethora of services from basic excipient, raw material or API USP analysis to complex method development, physical property testing and even polymer engineering. Exova has honed programs for USP232/233 elemental analysis for our clients as well as comprehensive leachate and extractable methods that are well accepted by FDA, HealthCanada and the EP.







WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities in small molecule R&D and manufacturing, biologics R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, medical device testing, and molecular testing and genomics, WuXi platform is enabling nearly 3,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated.



TC Scientific Inc. is among the top CRO's in Canada specializing in synthetic chemistry. We offer very competitive price rates and provide world class services. All the bench chemists at TC Scientific are Ph.D. chemists with many years of experience. These chemists are very capable to handle challenge project and are able to solve difficult synthesis problems. Our clients enjoy the confidence of IP, patent protection, and confidentiality of working with an organization owned and operated in Canada. TC Scientific offers medicinal chemistry contract research services and custom synthesis services of intermediates, reference compounds including deuterium compounds and 13C compounds, and impurities. TC Scientific also provides scale-up and API GMP manufacturing services.



Camargo has established an unrivaled track record of drug development utilizing the 505(b)(2) pathway and the global equivalent processes. Experts at Camargo have participated in more than 1100 Agency meetings, resulting in over 200 drug approvals. The Company has more than 30 PhDs with expertise in drug development, including comprehensive in-house specializations of pharmacokinetics; toxicology; and Chemistry, Manufacturing, and Controls (CMC), and offices in Durham, NC, and Cincinnati, OH. To learn more about Camargo Pharmaceutical Services, please visit http://camargopharma.com.



DNA Genotek Inc., a subsidiary of OraSure Technologies, Inc. (NASDAQ: OSUR), focuses on providing high-quality biological sample collection products and end-to-end services for human genomics, microbiome and infectious disease applications. The company's products enable easy and effective collection of multiple sample types (including saliva and feces) and stabilize DNA and RNA at ambient temperature to ensure the highest quality results for genetic research and diagnostics. Their Oragene•Dx and ORAcollect•Dx product lines are the first and only FDA 510(k) cleared saliva-based DNA collection devices for in vitro diagnostic use. Their GenoFIND™ service offers a complete suite of genomics and microbiome services including customized multi-sample collection kits, sample processing, wet lab and bioinformatics. For more information about DNA Genotek, visit www.dnagenotek.com.



CCRM is a Canadian not-for-profit organization funded by the Government of Canada, the Province of Ontario, and leading academic and industry partners. It supports the development of regenerative medicines and associated enabling technologies, with a specific focus on cell and gene therapy. CCRM has a 40,000 square foot space dedicated to advanced cell manufacturing that includes a fully resourced development facility used to both evaluate and advance technologies. The company aims to accelerate the translation of scientific discovery into marketable products for patients. CCRM is the commercialization partner of OIRM and University of Toronto's Medicine by Design. Visit www.ccrm.ca.



Coté Orphan is a boutique full-service regulatory group with a laser focus on Orphan Drugs. From lab to the market, we take your idea to the FDA and EMA for approval. Currently 25 professionals strong, half with PhD's, it was founded in 2012 by Timothy R. Coté, MD MPH, former Director of the FDA's Office of Orphan Product Development (OOPD), and has over 300 innovative biotechnology and pharmaceutical clients. Coté Orphan has an unparalleled understanding of the "unwritten" rules of orphan drug designation and product approval. We are passionate about bringing new drugs for rare diseases to the people who so desperately need them.



BioVectra is a leading contract development and manufacturing (CDMO) partner to the pharmaceutical and biotechnology industry offering full service cGMP outsourcing solutions. With over 45 years of experience, we specialize in complex chemistries, including capabilities for high potent APIs and microbial fermentation. Our four North American sites offer an integrated and adaptable capacity to customers seeking to outsource at all stages of development and commercialization. Our technical expertise, state-of-the-art equipment and continued investment in our facilities allow us to provide flexible and custom manufacturing from lab-scale to commercial-scale. With a strong customer ethos, quality and regulatory track record, our capabilities are aligned to your needs. BioVectra is uniquely placed to be your refreshingly adaptable drug development partner.







Kineta®, Inc., founded in 2007 by Drs. Charles Magness and Shawn Iadonato, is a biotechnology company focused on the development of new and novel therapeutic drug candidates. We are currently focused on autoimmune, antiviral and pain. Our lead drug, dalazatide, is phase II ready. We have a progressive business model aimed at accelerating advancement of novel medicines to bene t patients and investors more quickly than traditional models. Kineta's corporate strategy is to discover novel compounds, advance them through Phase I of the development process and then partner with larger biopharmaceutical companies to conduct late stage development and commercialization.



AdvaMed is the leading MedTech Conference in North America, bringing more than 1,000 companies together in a uniquely multifaceted environment for business development, capital formation, innovative technology showcasing, world-class educational opportunities and networking. An event rich in international flavor and featuring a deep, diverse attendee list that includes influential policy-makers, business executives and media, AdvaMed seeks to advance industry discussion from key perspectives through detailed panel sessions, executive forums and more. It is a "must-attend" event for any MedTech company.



TO Health! is an industry-led promotion cooperative focused on raising the profile of the Toronto region's Human Health & Sciences (HHS) cluster. TO Health! actively promotes and builds profile for the entire Toronto region HHS cluster by highlighting its strengths and successes and recognizing industry leaders within the cluster. TO Health! also assists groups with their own promotional outreach through TO Health! brand affiliation and resources, which can be used to powerfully present the region as a highly attractive place to live, work and invest.



BIOTECanada is the national industry association with over 200 members located nation wide, reflecting the diverse nature of Canada's health, industrial and agricultural biotechnology sectors. In addition to providing significant health benefits for Canadians, the biotechnology industry has quickly become an essential part of the transformation of many traditional cornerstones of the Canadian economy including manufacturing, automotive, energy, aerospace and forestry industries.

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JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators– all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes eight facilities, located in San Diego, San Francisco, South San Francisco, Boston, Lowell, Houston, Toronto & NYC.

accel-rx

Accel-Rx, Canada's national health sciences accelerator, identifies and supports promising early-stage companies developing pharmaceuticals, medical devices and diagnostics. In collaboration with founding partner BDC Capital, Accel-Rx provides seed capital and expertise to help fuel growth, creating a critical mass of investment-ready ventures equipped to become the next generation of anchor companies driving a globally competitive health sciences sector. Accel-Rx is a not-for-profit federal Centre of Excellence for Commercialization and Research (CECR).



Norgen Biotek provides researchers with innovative kits for Sample Collection/Preservation [cf-DNA from Blood/Plasma/Serum, Urine, Saliva], Molecular Diagnostics (MDx), and microRNA/RNA/DNA/Protein Purification. Our kits feature exceptional quality, ease-of-use and sensitivity. Norgen Biotek provides researchers worldwide with the tools to address any sample preservation and preparation challenge.





NEW YORK CITY, NY NOVEMBER 15, 2017

Johnson Johnson innovation - JLABS -







MaRS helps innovators change the world.

Located in Toronto–Canada's largest and the world's most diverse city–MaRS brings together researchers, social scientists, entrepreneurs and business experts under one roof, providing a home to entrepreneurs and a bridge to the business world. We help companies bring their breakthrough ideas to market and thrive on a global scale.

At 1.5 million square feet, the MaRS Centre is home to a curated mix of more than 150 diverse tenants, from global companies like Facebook, Autodesk, Etsy and Airbnb to mid-size companies and startup ventures.

The MaRS Centre also houses globally recognized health innovation organizations, including:

- Johnson & Johnson Innovation's JLABS incubator, the largest of its kind and first to locate outside the U.S.
- Centre for Commercialization of Regenerative Medicine
- Ontario Institute for Cancer Research (OICR)
- Ontario Genomics Institute
- And many more

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Track 1	Moderator & Panelists
8:00 - 8:50 Am Venture Philanthropy	 Rick Jones, Director, Broadview Ventures M Alexandra Stewart, Executive Director, Weston Brain Institute Javeed Froozan, VP, Research BD & Strategic Alliances, Leukemia & Lymphoma Society Max Morgan, Senior Legal Counsel, Grand Challenges Canada
9:00 - 9:50 AM Family Offices	 Colin Widen, CEO, Boston Innovation Capital M Michael Quigley, VP of Market Research, Life Science Nation Neil Wyant, Managing Director, Everett Partners Rick Jones, Director, Broadview Ventures Roy Jackson, Founder, Romich Group
10:00 - 10:50 AM VERSANT THINKING BIG IN CANADA: THE BLUEROCK STORY	 Ilse Treurnicht, CEO, MaRS Discovery District M Bradly Wouters, Executive Vice President, Science & Research, University Health Network Emile Nuwaysir, CEO & President, BlueRock Therapeutics Gordon Keller, Senior Scientist, University Health Network Michael Laflamme, Senior Scientist, University Health Network Michael May, President & CEO, Centre for Commercialization of Regenerative Medicine
11:00 - 11:50 AM Corporate VCS & Strategic Investment	 John Gustofson, Sr. Director, AbbVie Ventures A Asish Xavier, Vice President, Venture Investments, Johnson & Johnson Innovation – JJDC Jens Eckstein, President, SR One Jeff Moore, President, MP Healthcare Venture Management Todd Brady, Director of Finance and Investments, Brace Pharma Capital
1:00 - 1:50 PM Early stage Therapeutics Investors	 Mark Day, Head, CNS Virtual Discovery, Purdue Pharma N David O'Neill, Vice President, Business Development, FACIT Inès Holzbaur, General Partner, AmorChem Kelly Holman, Co-Founder & Managing Director, Genesys Capital Nicola La Monica, Sr. Director, Infectious Diseases & Vaccines Scientific Innovation, Johnson & Johnson Innovation
2:00 - 2:50 PM Public / Private Partnerships	 Salim Teja, Executive Vice President, Ventures, MaRS Discovery District (M) Guy Levesque, Vice President of Programs & Performance, Canada Foundation for Innovation Michael Israels, CFO, Centre for Commercialization of Regenerative Medicine Parimal Nathwani, Vice President, Commercialization, MaRS Innovation Travis McCready, President & CEO, Massachusetts Life Sciences Center
3:00 - 3:50 PM Big Pharma	 Kevin Lynch, VP, Scientific Assessment, Abbvie A Andrew Hutchinson, External Research & Scouting Lead, Alexion Pharmaceuticals Chris DeRespino, Director, Business Development, Amgen Erin Washington, Manager, Transactions & Business Analytics, Johnson & Johnson Steven Xanthoudakis, Director, Business Development & Licensing, Merck
4:00 - 4:50 PM Tales from The road	 Michael Tippie, CEO, Lipidomics M Christopher Kent, President & CEO, ODS Medical Stephane Langevin, CCO, Pathcore Tyler Wanke, CEO, Innoblative







• Rick Jones, Director, Broadview Ventures $\langle M \rangle$

Frederick "Rick" Jones, MD, shares responsibility for the day-to-day operations of Broadview Ventures, including identification and screening of new opportunities, due diligence, negotiation of deal structure, and portfolio company board involvement. Prior to joining Broadview Ventures, Rick founded Spordiff Therapeutics, which is developing a small molecule to prevent C. difficile infection. Previously, Rick was CEO of Anchor Therapeutics, a venture-backed company developing a platform of lipidated peptides targeting intractable GPCR targets. Before that Rick held increasingly responsible positions as a general manager, business development professional and medical affairs officer with Devgen, BioRexis and Wyeth Pharmaceuticals. Early in his career, Dr. Jones practiced internal medicine, most recently as Assistant Professor in the University of Pennsylvania health system. Rick earned his undergraduate, medical and MBA degrees from the University of Pennsylvania. Rick currently serves on the boards of Aeromics, Aggamin, Aria, Ischemia Care and ZZ Biotech.

• Alexandra Stewart, Executive Director, Weston Brain Institute

Alexandra Stewart is the Executive Director of the Weston Brain Institute and the Executive Director, Neuroscience of The W. Garfield Weston Foundation. She runs the Institute, and is responsible for the medical research done by the Foundation. Prior to this position Alex was Chief Operating Officer of Tribute Entertainment Media Group, a multimedia publisher. She previously spent 7 years at McKinsey & Co. in the New York and Washington, D.C. offices, where she was a member of the Pharmaceuticals & Biotechnology practice. Her clients included C-suite executives from Fortune 100 as well as mid-size companies. She worked on a range of functions and developed extensive expertise in business building and commercialization. This work covered five continents, including work on the ground across the U.S., Europe, Latin America, and China. Alex has held other positions at Tribute and in the venture capital group at American Express. Alex holds an MBA from Harvard Business School, a Business Bridge certificate from the Tuck School of Business at Dartmouth University, and an Intensive B.Sc. with Distinction in Neurobiology – Biology and Computer Science from Yale University, where her research focused on artificial neural networks. She lives with her husband and sons between Toronto and Florida.

• Javeed Froozan, VP, Research BD & Strategic Alliances, Leukemia & Lymphoma Society



Javeed Froozan leads the business activities of the LLS Research team in support of LLS' research mission for the LLS Therapy Acceleration Program® (TAP) and LLS Grant programs. His corporate development experience spans over 25 years in early stage, growth, and large biopharmaceutical and health technology firms. This includes work to acquire over \$150 Million worth of companies, products and technologies, enable two IPO's in excess of \$50 million each, strategic sales and funding of projects worth millions of dollars, and to develop and launch new products. His experience also includes fostering investment and job creation with acquisitions of bio-manufacturing, R&D, and headquarters facilities using economic incentives. Prior to LLS, Javeed was at Emergent BioSolutions in its 10x revenue and market cap growth phase from 2003-2015 including leading the acquisition of Trubion Pharmaceuticals. He managed Emergent's alliance with Pfizer to develop oncology and auto-immune therapeutic candidates, and to develop NuThraxTM, a novel, anthrax vaccine adjuvanted with CPG-7909. Javeed worked with Baxter Healthcare on its cell therapy business focused on CD34+ cells to treat vascular ischemias. Additional work includes benchmarking technology transfer and venture creation, providing pro-bono guidance to entrepreneurs and scientists, and advising on economic planning for the Life Sciences industry. Javeed obtained a B.S. in biology from The University of Michigan, Ann Arbor, and M.B.A. in economics and finance from The University of Michigan, Dearborn.

• Max Morgan, Senior Legal Counsel, Grand Challenges Canada



Max Morgan is Senior Legal Counsel at Grand Challenges Canada where he is responsible for negotiation and execution of Transition to Scale investment and seed grant transactions, as well as for implementation of Grand Challenge Canada's policies promoting global access to funded innovations and open access to project results and data. Prior to joining Grand Challenges Canada, Mr. Morgan was in private practice at a Toronto-based law firm that provides legal services to innovation-driven clients. His practice centered on the pharmaceutical and biotechnology industries, and included intellectual property law, food and drug regulation, and litigation services. Mr. Morgan is also an adjunct professor at the University of Toronto Faculty of Law, where he instructs a clinical externship program that assists the Structural Genomics Consortium in developing novel legal solutions to problems in drug discovery. Mr. Morgan holds a B.Sc. in Microbiology and Immunology from McGill University, a J.D. from the University of Toronto, and an LL.M. from Harvard Law School, with a focus on intellectual property law. He has conducted research on HIV viral biochemistry and cancer immunology, and has published on access to medicines in low-income economies, innovation for neglected diseases, and regulation of biotechnology therapeutics. Mr. Morgan is called to the bar in Ontario and New York.







• Colin Widen, CEO, Boston Innovation Capital

Colin Widen, registered representative, is a seasoned executive with 25 years of sales, trading and portfolio management experience in major investment banks. In 2001, Colin left the institutional world and founded W.A.M. Asset Management, a private equity fund of funds that focused on SBIC private equity funds. After selling the firm to a larger fund of funds, Colin joined Deutsche Bank where he led a team providing consulting services about alternative asset allocation strategies to family offices and smaller endowments and foundations. Colin is a registered representative and holds Series 7, 24, 63 and 82 registrations. His specialties include reconstructing hedge fund portfolios and analyzing private equity holdings.



• Michael Quigley, VP of Market Research, Life Science Nation

Michael Quigley is the VP of Market Research for LSN in Boston, Massachusetts. He has been with the company for 4 years, researching life science investors from around the globe. In addition to managing a team of research analysts in the US and abroad, Michael uses his global reach and understanding of the early stage investor arena to make LSN's Redefining Early Stage Investment Conference series one of the most compelling life science conferences today. He is a key contributor in designing content and selecting dynamic relevant topics and recruiting world renown investors. Michael and his team also assist in preparing global investor target lists for LSN and Boston Innovation Capital clients. Michael also participates in the planning and execution of global investor road shows. Michael and his team also create content for LSN's Next Phase weekly newsletter, he and his team write about their latest observations from the life science private investment ecosystem. Michael earned his bachelor's degree in Economics and Finance at Bentley University.



• Neil Wyant, Managing Director, Everett Partners

Neil Wyant is the Managing Director of Everett Partners, Ltd., the venture investing arm of the Kanfer family and the Managing Director of Fir Hill, LLC, a venture services business. He serves as a Director or advisor to several early stage companies including P-Cure, Ltd., HeadSense, Ltd. Biop Medical, Ltd. and Great Lakes Pharmaceuticals, Inc. and is Chairman of the Targetech Innovation Center, a technology incubator in Netanya, Israel. Prior to his work with the Kanfer family Mr. Wyant held various C-level positions in early stage technologies companies. In addition, Mr. Wyant spent several years managing technology transfer for the University of Chicago and Argonne National Laboratories. Mr. Wyant holds BS degrees in chemical and biomedical engineering from Northwestern University and an MBA in marketing and finance from the University of Chicago.



• Rick Jones, Director, Broadview Ventures

Frederick "Rick" Jones, MD, shares responsibility for the day-to-day operations of Broadview Ventures, including identification and screening of new opportunities, due diligence, negotiation of deal structure, and portfolio company board involvement. Prior to joining Broadview Ventures, Rick founded Spordiff Therapeutics, which is developing a small molecule to prevent C. difficile infection. Previously, Rick was CEO of Anchor Therapeutics, a venture-backed company developing a platform of lipidated peptides targeting intractable GPCR targets. Before that Rick held increasingly responsible positions as a general manager, business development professional and medical affairs officer with Devgen, BioRexis and Wyeth Pharmaceuticals. Early in his career, Dr. Jones practiced internal medicine, most recently as Assistant Professor in the University of Pennsylvania health system. Rick earned his undergraduate, medical and MBA degrees from the University of Pennsylvania. Rick currently serves on the boards of Aeromics, Aggamin, Aria, Ischemia Care and ZZ Biotech.



• Roy Jackson, Founder, Romich Group

Dr. Roy Jackson is an entrepreneur and Obstetrician and Gynecological surgeon with more than twenty years' experience working in the Lower Mainland, across Canada and around the world. In addition to currently serving as the medical director of the Southern Health Centre, Dr. Jackson is on staff at Peace Arch and Delta hospitals, the medical director of Southern Health Centre. He also heads gynecological services at False Creek Surgical Centre in Vancouver. Dr. Jackson received his medical training at the University of the Witwatersrand Medical School in Johannesburg. He then completed a specialty residency in Gynecology in 1994 at the University of British Columbia, and subsequently trained in Cosmetic Gynecology, under the famed pioneer Dr. David Matlock, in Los Angeles. Dr. Jackson co-authored He is the co-author of a publication on vaginal surgery, and is affiliated with BCIT through his entrepreneurial Medical Technology projects. He currently services on the City of Surrey's Innovation Boulevard Organizing Committee, as well as the Economic Investment Committee of the City of White Rock.



10:00 - 10:50 AM > Thinking Big in Canada: The Bluerock Story

• Ilse Treurnicht, CEO, MaRS Discovery District $\langle M
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TRACK 1 PANELISTS



supports innovators and entrepreneurs building high impact growth businesses, offering specialized infrastructure as well as access to critical talent, capital and customer networks. Ilse joined MaRS in 2005 from her role as CEO of Primaxis Technology Ventures, and has been an entrepreneur and executive in a number of emerging technology companies. She is an active member of Canada's innovation community. She was Chair of the Canadian Task Force on Social Finance in 2010, and serves on the Government of Canada's Science, Technology and Innovation Council (STIC) and the Advisory Council on Economic Growth. Ilse holds a DPhil in chemistry from Oxford University, which she attended as a Rhodes Scholar.

Ilse Treurnicht is CEO of MaRS, a 1.5 million sq ft innovation hub in Toronto. MaRS works with partners to catalyze, accelerate, scale and diffuse innovation in the areas of health, cleantech, finance & commerce, work & learning. MaRS

- Bradly Wouters, Executive Vice President, Science & Research, University Health Network

Dr. Bradly Wouters is an internationally recognized leader and cancer researcher. He became Executive Vice President of Science and Research at UHN in 2016 and prior to that served as the Interim Director of Research at the Princess Margaret Cancer Centre since 2014. He joined UHN in 2008 as Senior Scientist and Director of the Princess Margaret Hypoxia Program, and has held faculty appointments at the University of Toronto in the Department of Medical Biophysics and the Department of Radiation Oncology since that time. Prior to joining UHN, Dr. Wouters was Professor and Head of Experimental Radiation Oncology at Maastricht University in the Netherlands. As EVP of Science and Research role, Dr. Wouters is focused on creating an environment that incentivizes, facilitates, and rewards excellence in basic, translational, and clinical research across all elements of UHN.

• Emile Nuwaysir, CEO & President, BlueRock Therapeutics

Dr. Nuwaysir is currently the Chief Executive Officer and President of BlueRock Therapeutics. Prior to BlueRock, for 2015-2016 he was the President and Chief Operating Officer of Cellular Dynamics International, Inc. – a Fujifilm company (CDI), the President of Opsis Therapeutics, Inc., an ocular cell therapy subsidiary of CDI, and the General Manager of the CDI Cell Therapy business unit. In these roles, he had operating responsibility for the organizations, as well as management of the integration of the business into the global FujiFilm corporation. He is also a Founder and Vice-Chairman since 2011 of Invenra, Inc., a Madison based biopharmaceutical drug discovery company. From 2008 – 2014, he was Chief Operating Officer and Vice President of R&D, Manufacturing and Quality Systems of Cellular Dynamics International. During this period, the company grew from a pre-revenue startup to a public company with vigorous revenue growth traded on the NASDAQ exchange. Dr. Nuwaysir served a pivotal role in this growth, the S1 SEC filing, IPO roadshow process, public company management, and the ultimate acquisition by FujiFilm for \$307M.

• Gordon Keller, Senior Scientist, University Health Network



Dr. Gordon Keller earned his PhD in Immunology at the University of Alberta in 1979 and completed a Post Doctoral Fellowship at the Ontario Cancer Institute in Toronto in 1983. Following post doctoral studies, he became a Member of the Basel Institute for Immunology in Switzerland where he worked for five years, then moved to Vienna Austria where he accepted a post of Visiting Scientist at the Research Institute of Molecular Pathology. In 1990, Keller moved to the United States, working initially at the National Jewish Centre for Immunology and Respiratory Medicine in Denver Colorado and from 1999-2006 as a Professor in the Department of Gene and Cell Medicine at the Mt. Sinai School of Medicine. As of January 2007, Keller returned to Canada to accept the position of Director of the McEwen Centre for Regenerative Medicine at the University Health Network in Toronto. Dr. Keller is best known for his research in lineage specific differentiation of pluripotent stem cells. Applying this knowledge, his lab is generating human heart, blood, cartilage and liver cells for developing new therapies to treat disease.



• Michael Laflamme, Senior Scientist, University Health Network

Dr. Michael Laflamme is the Robert McEwen Chair in Cardiac Regenerative Medicine at University Health Network and a Senior Scientist in the Toronto General Hospital Research Institute. His laboratory is focused on the development of pluripotent stem cell (PSC)-based therapies for ischemic heart disease, and they have show that the transplantation of human PSC-derived cardiomyocytes can partially "remuscularize" the infarct scar with electrically-integrated human myocardium in multiple preclinical models of myocardial infarction.



• Michael May, President & CEO, Centre for Commercialization of Regenerative Medicine

Michael May is President and Chief Executive Officer of the Centre for Commercialization of Regenerative Medicine (CCRM), a Canadian, not-for-profit that develops technologies and launches new companies by supporting both academic and industry activities in the field of regenerative medicine, including cell and gene therapy. With a staff of 50, a network of academic members, 50+ industry partners, dedicated funding and facilities to develop technologies, manufacture cell product and incubate companies, CCRM is generating health and economic benefits for its stakeholders. Prior to CCRM, Michael was the President, and co-founder, of Rimon Therapeutics Ltd., a Toronto-based regenerative medicine company developing novel medical polymers that possess drug-like activity. Michael sits on a number of boards and advisory committees including: MaRS Innovation; the Ontario Institute of Regenerative Medicine (OIRM); the Centre for the Commercialization of Antibodies and Biologics (CCAB); The Centre for Phenogenomics (TCP); the Department of Chemical Engineering and Applied Chemistry at the University of Toronto.



11:00 - 11:50 AM CORPORATE VCS & STRATEGIC INVESTMENT



• John Gustofson, Sr. Director, AbbVie Ventures (M)

John Gustofson is Senior Director of AbbVie Ventures. John is primarily responsible for identifying and transacting venture opportunities across therapy areas including immunology, oncology, virology, and neuroscience. Prior to joining AbbVie, John worked at AstraZeneca as a Director of Strategic Partnering and Business Development focused on oncology licensing. John has 20+ years professional experience as a bench scientist and in various roles of market and business development. In addition John has worked in numerous biotechnology companies including Altus Pharmaceuticals and Therion Biologics and spent approximately 4 years in strategy consulting to the life sciences industry. He holds a bachelor's degree in Microbiology from Western Illinois University, a Master Degree in Molecular Biology from the Miami University and an MBA from the Boston University.

• Asish Xavier, Vice President, Venture Investments, Johnson & Johnson Innovation – JJDC



Asish is based in the Johnson & Johnson California Innovation Center in Menlo Park, CA. Asish focuses on venture investments in biotechnology and diagnostics. Asish joined JJDC in 2004, and has led or co-led investments in over 20 biotech, diagnostics and medtech deals. Asish previously worked in business development at BioRexis Pharmaceutical Corporation (King of Prussia, PA) which was acquired by Pfizer in 2007. While at BioRexis, he assisted the company in raising a \$30 million round of financing. Asish has worked in business development at Structural GenomiX, Inc. (San Diego, CA), acquired by Eli Lilly in 2008; and, was a project leader at Message Pharmaceuticals, Inc. (Malvern, PA). Asish received a Ph.D. in Chemical Engineering from the University of Houston and a MBA from the Wharton School of the University of Pennsylvania, where he graduated with honors. He received a Bachelor of Technology in Chemical Engineering from the Indian Institute of Technology, Kanpur, India. Asish was a postdoctoral research fellow in the Department of Chemistry at the Johns Hopkins University.



• Jens Eckstein, President, SR One

Jens Eckstein is president of SR One, the corporate venture capital arm of GlaxoSmithKline. He joined SR One from TVM Capital where he was last a venture partner, entrepreneur-in-residence and appointed CEO and president of SelectX Pharmaceuticals. Prior to that, he was a general partner in TVM's Boston life sciences practice where he focused on earlier-stage investments. Jens was the founder of Akikoa Pharmaceuticals, a biotechnology start-up company focusing on hearing loss, and North Haven Systems, a life science IT company. Prior to joining TVM Capital, he led drug discovery programs at Enanta Pharmaceuticals, Inc. and Mitotix, Inc. Jens is currently chairman of the board of directors of Thrasos Therapeutics, and a director at Palleon Therapeutics, Decibel Therapeutics, ZappRx, Gladius Pharmaceuticals and BioHealth Innovation (BHI). He was previously a member of the board of directors for Alios Biosciences, CoNCERT Pharmaceuticals, Enanta Pharmaceuticals, SelectX Pharmaceuticals, Rapid Micro Biosystems, Anchor Therapeutics, and an advisor and board observer to Sirtris Pharmaceuticals. He is the author of multiple scientific publications and holds several issued and pending patents. As a Kauffman Fellow and angel investor Jens enjoys mentoring young entrepreneurs.



• Jeff Moore, President, MP Healthcare Venture Management

Jeff Moore is President of MP Healthcare Venture Management (MPH). Previously, Dr. Moore was a Kauffman Fellow with the early stage venture firm Research Corporation Technologies. He has held various business and scientific roles at Millennium Pharmaceuticals and Scriptgen. He received his DPhil from Oxford, postdoctoral training at Harvard and MBA as a Sloan Fellow at MIT. MPH is a Boston-based lifesciences venture capital firm investing in seed to late stage companies developing innovative therapeutics, platform technologies and vaccines. MPH is the corporate VC group of Mitsubishi Tanabe Pharma Corporation.

• Todd Brady, Director of Finance and Investments, Brace Pharma Capital



Todd Brady currently serves as the Director of Finance and Investments at Brace Pharma Capital. Mr. Brady also serves as a director for Brace portfolio companies GeNO LLC and Tyrogenex, as well as a board observer for Avidity Nanomedicines and Miragen Therapeutics. Mr. Brady has an extensive and diverse background in Capital Markets, working in equity research, asset management, private equity and corporate banking over the duration of his career. Mr. Brady has a Masters of Business Administration from the Schulich School of Business (York University) and is a Chartered Financial Analyst (CFA).





1:00 - 1:50 PM EARLY STAGE THERAPEUTICS INVESTORS



• Mark Day, Head, CNS Virtual Discovery, Purdue Pharma $\langle M angle$

Mark's background and experience spans across various leadership roles in Business Development (M&A), Academic Science, Drug Discovery & Translational Medicine. Currently, Mark heads the CNS Virtual Discovery department at Purdue Pharma. In the past, he led the External Research and Scouting department at Alexion Pharmaceuticals, and is an Adjunct Assistant Professor at Yale University. In his previous position at BMS, he was responsible for the search and evaluation of iPierian Inc, and together with key stakeholders at BMS, championed the acquisition of the company, which closed on April 29th 2014. He has published over 60 peer-reviewed manuscripts in leading journals including Nature & Science.

• David O'Neill, Vice President, Business Development, FACIT



Dr. David O'Neill joined FACIT in 2013 and is responsible for start-up company corporate strategy and pharmaceutical partnerships. He brings a wealth of networks and experience as an Advisor to FACIT investee companies including Fluorinov Pharma (Trillium Therapeutics), Novera Therapeutics and Turnstone Biologics. Previously, Dr. O'Neill held roles of increasing responsibility during his eight years with Ambit Biosciences (Daiichi Sankyo), including Project Leader for Quizartinib; non-clinical safety programs in oncology and inflammation, IND preparation, project and risk management and program strategy. With the Business Development team, he conducted compound licensing, Alliance Management, Discovery collaborations and marketing kinase profiling (KinomeScan, acquired by DiscoveRx) services and technology. Prior to Ambit, Dr. O'Neill served as Research Liaison at AstraZeneca on behalf of Global Discovery Alliances, with a focus on in-licensing technologies and compounds from researchers and biotechnology companies, as well as competitive intelligence and Alliance Management. Dr. O'Neill holds a PhD from the University of Western Ontario from the Faculty of Health Sciences.



• Inès Holzbaur, General Partner, AmorChem

Inès is co-founder and General Partner at AmorChem I.p., an early-stage venture capital fund focusing on the commercialization of academic research. She has overseen investment and exit activities for this fund, including the sale of a CFTR asset to Vertex Pharmaceuticals inc. and the negotiation and management of a collaboration with Roche around an asset in myotonic dystrophy. As part of her work at AmorChem, she chairs the board of NuChem Therapeutics inc, a medicinal chemistry service company launched by AmorChem. She is also a director of Réseau Capital and member of different committees at Montreal InVivo. Inès started her career with GeneChem Management in the late 90s and advanced in the group through its three successive funds, GeneChem Therapeutics Venture Fund, GeneChem Technologies Venture Fund and AgeChem. She was responsible for early to late-stage investments in the US, Canada and the EU. Prior to this, she obtained a PhD in chemistry from Cambridge University.



• Kelly Holman, Co-Founder & Managing Director, Genesys Capital

Mr. Holman is co-Founder and Managing Director of Genesys Capital and has extensive commercial and technical experience in the biotechnology industry. Since co-founding Genesys Capital in 2000, Mr. Holman has been actively involved in raising over \$225 million of venture capital and has been instrumental in deploying over \$155 million across 28 investments. He currently serves on the Board of Directors of Functional Neuromodulation Ltd. and Impopharma Inc. From 2001 to 2013, he served on the board of Epocal, a Genesys portfolio company recently acquired by Alere (NYSE: ALR). Mr. Holman also serves on the Board of Directors of the Ontario Bioscience Innovation Organization (OBIO) and sits on the Ontario Centre of Excellence's (OCE) Advanced Health Technologies Sector Advisory Board. Prior to co-founding Genesys Capital, Mr. Holman was a Senior Investment Manager with MDS Capital Corp. During his tenure at MDS, he was involved in all stages of investment from start-up and early-stage to mezzanine stage and public company investing. Mr. Holman holds a Bachelor of Science (Honours) in Biochemistry and an MBA, both from Queen's University.



• Nicola La Monica, Sr. Director, Infectious Diseases & Vaccines Scientific Innovation, Johnson & Johnson Innovation

Nicola is Senior Director of Infectious Diseases and Vaccines Scientific Innovation at Johnson & Johnson Innovation, Boston. From 2009 to 2012, Nicola was at Idera Pharmaceuticals, where he was Vice President of biology. From 1991 to 2009, he was the Director of Antiviral Research at the Istituto di Ricerche di Biologia Molecolare (IRBM), Rome, Italy, a research site of Merck Research Laboratories. Prior to that, he held the positions of Director of Oncology and Director of Cancer Immunology and Genomics. During his career, Nicola has led drug discovery efforts for the treatment of Hepatitis C virus infections and oncology, as well as development programs for cancer immunotherapy. Nicola earned his BA degree in Biology from the University of Rochester in 1982. His graduate studies were completed at Columbia University, where he earned a PhD in Microbiology in 1988.



2:00 - 2:50 PM PUBLIC / PRIVATE PARTNERSHIPS





• Salim Teja, Executive Vice President, Ventures, MaRS Discovery District $\langle {f M} angle$

Salim Teja is the EVP Ventures for MaRS, where he leads the overall strategic direction of MaRS' three venture services areas: Health, ICT and Cleantech. He is an experienced entrepreneur and active early-stage technology investor, with deep industry expertise in software and digital media. Salim joined MaRS in May 2013, providing strategic direction and leadership for MaRS' ICT venture services group, leading corporate and venture capital engagement, and overseeing MaRS' expanding international collaborations in the ICT sector. In this role, he has also provided direction to MaRS' JOLT accelerator, overseen entrepreneurship initiatives with academic partners in the ICT arena, and has been responsible for the MaRS Commons, an 8,500-square-foot co-working space for entrepreneurs in the ICT sector.

• Guy Levesque, Vice President of Programs & Performance, Canada Foundation for Innovation



As Vice-President of Programs and Performance at the Canada Foundation for Innovation (CFI), Guy Levesque is responsible for the planning, development, implementation and management of the organization's research infrastructure funding programs. He also provides leadership and strategic advice for developing policies relevant to these programs. Additionally, he champions the CFI's commitment to accountability and organizational excellence through the rigorous assessment and analysis of the outcomes and impacts of CFI investments in research infrastructure. Mr. Levesque has more than 17 years of experience in the area of research and innovation funding. Between 2010 and 2015, he served as CFI's Director of Programs, during which time he was responsible for translating plans and policies into funding programs and directing and managing their delivery to the community, while ensuring their effective delivery and alignment with CFI's various stakeholder communities. He also ensured that the core program processes of the CFI were offered at the highest internationally recognized standard.

• Michael Israels, CFO, Centre for Commercialization of Regenerative Medicine



Michael Israels is the Chief Financial Officer of the Centre for Commercialization of Regenerative Medicine (CCRM). Prior to joining CCRM, Michael was a Management Consultant at Ernst & Young LLP, President of BEST Funds, a Toronto-based venture capital firm, and CEO Of Convexus Managed Services Inc., a start-up investment fund administration company. As CFO, Michael is responsible for overseeing finance, administrative, facility & IT activities, the creation and support of start-up regenerative medicine companies, risk management activities, sourcing of risk capital, corporate development supporting CCRM's growth strategy, and development of investment funding vehicles. Michael is a Chartered Professional Accountant (CPA) and Chartered Accountant (CA, Ontario), a Chartered Business Valuator (CBV), and a graduate of the Ivey Business School at Western University. He currently resides in Mississauga, Ontario with his family.

• Parimal Nathwani, Vice President, Commercialization, MaRS Innovation



Parimal Nathwani has over 15 years of experience in various aspects of the biotechnology industry, including corporate finance, business development, transactions, intellectual property management, technology development and operations. He has been actively involved in forming and managing start-ups, preparing and executing on business plans, raising early-stage capital, and in- and out-licensing activities. Before joining MaRS Innovation, Parimal was a healthcare analyst with a boutique investment bank, where he conducted equity research on publicly-traded biotechnology companies in Canada and the U.S. He has also led commercialization activities out of BC Women's and Children's Hospital as part of his role at the University of British Columbia's Industry Liaison Office, and was a research scientist at a start-up biotechnology company involved in drug discovery targeting ABC Transporters. Parimal received his MBA from Simon Fraser University and his M.Sc. from the University of British Columbia. He currently sits on the board of ScarX Therapeutics (Chairman), Zucara Therapeutics, and is an observer on the boards of Encycle Therapeutics and Vasomune Therapeutics.

• Travis McCready, President & CEO, Massachusetts Life Sciences Center



Travis McCready is the President and CEO of the Massachusetts Life Sciences Center, a \$1 billion public–private partnership with the mission of advancing the life sciences sector in Massachusetts. He directs and oversees the center's investment strategy, along with the agency's operations, programs, and partnerships. Previously, Mr. McCready served as the Vice President for Programs at The Boston Foundation, directing the Foundation's grants and community investment strategy to benefit the people of Greater Boston. Prior to that, he was the first Executive Director of the Kendall Square Association, responsible for growing the innovation economy of Kendall Square, one of the Commonwealth's most economically robust districts. He has also held the Chief Operating Officer and CFO positions at the Massachusetts Convention Center Authority, overseeing the operations and finances for the three convention centers in Massachusetts. Mr. McCready serves on the Boards of the American Repertory Theater in Cambridge, Beth Israel Deaconess Medical Center, the Conservation Law Foundation, Life Science Cares, and WBUR. He has served on the Economic Development Planning Council under two governors, including co-chairing the subcommittee on innovation and entrepreneurship. In 2009, he was named one of Boston's top "40 under 40" young business leaders by the Boston Business Journal.





• Kevin Lynch, VP, Scientific Assessment, Abbvie $\langle M \rangle$



Kevin holds the position of Vice President, Search and Evaluation, where he leads a multi-site team of licensing professionals responsible for search, evaluation, and due diligence of all business development opportunities for Abbvie. He is a member of Abbvie's Licensing Steering Committee which reviews and approves business development activities. Kevin joined Abbott (now Abbvie) in 1996 and for the last 10 years has worked in the company's business development organization, holding positions both in scientific assessment and transactions. Previously, Kevin worked in the Research organization as a molecular biologist and subsequently was a member of Abbott's portfolio analysis and strategic decision support group. Before joining Abbott, Kevin worked in the Gene Medicine Department at Rhone-Poulenc Rorer Pharmaceuticals. Kevin received his Ph.D. in Microbiology and an NIH post-doctoral fellowship at the Pennsylvania State University, and has an MBA from Northwestern University Kellogg School of Management.



• Andrew Hutchinson, External Research & Scouting Lead, Alexion Pharmaceuticals

Andrew looks after technology scouting at Alexion Pharmaceuticals and is focused on bringing in external opportunities to build the company's early stage pipeline. He has a diverse background in biotech start-ups, large biotech and academia, and has led programs in biologics, small molecules and peptide therapeutics. From 2014 to 2015, Andrew was an Assistant Professor and Fulbright Scholar at Yale, and from 2010 to 2014, he was a lecturer of biotechnology at the University of Technology Sydney (Australia) and had founded two start-up companies based on his research. Prior to this, Andrew was a scientist at Immune System Therapeutics where he co-developed a mAb therapy that is currently being assessed in the clinic for multiple myeloma. Andrew obtained his PhD at the University of Technology Sydney, and also holds separate Bachelors' degrees in Science and Finance from the University of Sydney.



• Chris DeRespino, Director, Business Development, Amgen

Chris is part of the transactions team at Amgen and focusses on oncology with accountability for immuno-oncology deals. Chris joined Amgen as part of the Onyx acquisition in October 2013 and is based in San Francisco. Since joining the team, he has led a range of transactions focused mainly in oncology and inflammation, including Amgen's cancer immunotherapy collaboration with Kite Pharma in the CAR T-cell space. While at Onyx, Chris served as a co-leader of the team responsible for Onyx's business development strategy and execution and supported Onyx's sale process. Prior to joining Onyx, Chris was a director in Pfizer's business development team in New York where supported deals across a broad spectrum of therapeutic areas and geographies. Earlier in his career, Chris was a senior consultant in CSC's healthcare practice. Chris earned his MBA from NYU's Stern School of Business, and his BSE in Biomedical Engineering from The Johns Hopkins University.



• Erin Washington, Manager, Transactions & Business Analytics, Johnson & Johnson

Erin is a Transactions Manager at the Boston Innovation Center. She is responsible for leading and executing deals with entrepreneurs and researchers across pharmaceuticals, medical devices, and consumer products. Prior to joining Johnson & Johnson, Erin was an Associate at Leerink Swann Consulting, where she advised on business development and corporate strategy for life sciences clients. Erin holds a BA in Organismic and Evolutionary Biology from Harvard University.

• Steven Xanthoudakis, Director, Business Development & Licensing, Merck



Dr. Steven Xanthoudakis has 25 years of experience working in the Pharmaceutical industry. He received his doctoral degree from the Department of Microbiology and Immunology at McGill University in 1990. Following post-doctoral training at the Roche Institute of Molecular Biology in New Jersey, he assumed the position of Research Investigator in the Department of Neurogenetics at Hoffman La Roche. He was recruited back to Montreal in 1996 to join Merck Canada as a Senior Research Scientist where he focused on advancing several early stage drug discovery programs in the Neuroscience, Respiratory and Cardiovascular disease areas. Since early 2007 he has been involved in coordinating Merck's Canadian and LATAM R&D out-reach programs. In his current position as Director, Business Development & Licensing for Merck Research Laboratories, his primary role is to build lasting relationships with the venture capital, biotechnology and academic research communities and to help foster partnering opportunities that align with Merck's strategic research and development goals across all therapeutic and technology areas. He has been instrumental in establishing a number of strategic alliances with Canadian Biotech Companies including Innovative Targeting Solutions, Alectos Therapeutics, Abcellera, EnWave Corporation, Xenon Pharmaceuticals and Zymeworks, He currently manages Merck's Venture partnerships with Lumira Capital and Amorchem Financial. He also the acting Chair of the CQDM Strategic Orientation Committee. Dr. Steven Xanthoudakis is based out of the Merck Canada head office in Montreal, Canada.







• Michael Tippie, CEO, Lipidomics



additional graduate work in Immunology, Proteomics and Genomics) as well as a BA in Chemistry from Reed College.

• Christopher Kent, President & CEO, ODS Medical



Chris has served as the CEO of ODS Medical since its' founding in 2015. ODS Medical is a medical device company commercializing an exclusive Raman spectroscopy system for real-time, intra-operative tumor margin detection during surgical oncology procedures. Prior to ODS Medical, he worked with Dr. Kevin Petrecca, building a translational research program at the Montreal Neurological Institute focused on working with industry partners to accelerate the discovery and pre-clinical development of a wide variety of small molecules and biologics for treatment of brain cancers. He has published numerous peer-reviewed journal articles. Prior to his work at the MNI, Chris was involved with a start-up that specialized in the application of stimuli-responsive polymer materials to a wide range of industries. As Director of Business Development and IP strategy, he developed the company's business model, leveraging strategic industry collaborations in sectors such as packaging, textiles, energy and life sciences, into a growing patent portfolio which through subsequent development and out-licensing deals grew the company's revenue ten-fold.



• Stephane Langevin, CCO, Pathcore

Stephane Langevin is an exceptional sales and marketing executive with over twenty years of experience in the healthcare industry. Stephane has led national operations in Canada, Europe, and South East Asia, where he was the General Manager of Abbott Nutrition, Philippines. Stephane is a leader who knows how to develop and grow multi-million dollar businesses by focusing on strategic thinking, execution, and talent development. He is known for his collaborative and straightforward leadership style, displaying high energy at all times while focusing on results. He joined Pathcore in February 2016 as Chief Commercial Officer. He managed and led the commercial launch of Pathcore software in Canada and the US market.



• Tyler Wanke, CEO, Innoblative

Tyler Wanke is the CEO of Innoblative, a Chicago and Boston-based advanced energy device company innovating the treatment of early stage breast cancer. He co-invented the original Innoblative technology while in Medical school at Northwestern University, and since has raised over \$3M for Innoblative, including National Science Foundation (NSF) grant funding. Innoblative is in final stages of product development and clinical trials. He also co-founded EDGe Surgical, an Orthopaedic and Spine MedTech company, and volunteers on a Board of Cures Within Reach (CWR), a non-profit dedicated to funding the re-purposing of existing drugs and devices to treat patients with limited other treatment options. He has an MBA from Northwestern's Kellogg School of Management, a Masters of Engineering Management from Northwestern's McCormick School of Engineering, and a BS in Neurobiology from University of Wisconsin – Madison.



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Track 2	Moderator & Panelists
8:00 - 8:50 AM Diagnostic Investors	 Bob Williams, VP of Business Development & Innovation, Bracco Diagnostics M Ihor Boszko, Vice President, Business Development, Ontario Genomics Lawrence Mahan, VP Sales & Marketing, LifeLabs Lyon Wong, Co-Founder & General Partner, Spectrum 28 Nicola Urbani, Investment Director, Emerillon Capital
9:00 - 9:50 AM Incubator Accelerator New Models	 Ying Tam, Managing Director, Health, MaRS Ventures M Frédéric Lemaitre Auger, Senior Director, Investments, Accel-Rx Kristi Ebong, Head Strategy Business Development, Cedars-Sinai Health System Randy Yatscoff, Executive Vice President, Business Development, TEC Edmonton Rebecca Yu, Head of JLABS @ Toronto, Johnson & Johnson Innovation
10:00 - 10:50 AM Medtech Strategics	 Brian Lewis, President & CEO, MEDEC M Benjamin Loop, VP & Head of Medical Devices and Services, EMD Serono Dana Deardorff, Senior Director of New Ventures, Johnson & Johnson Innovation Neil Godara, Director - Spine; Director, R&D, Baylis Medical Company
11:00 - 11:50 AM Healthcare It Investors	 Sam Ifergan, President & CEO, iGan Partners M Aaron Nelson, General Partner, dRx Capital Richard Osborn, Managing Partner, TELUS Ventures Samer Abughannam, Vice President, Persistence Capital Partners Sid Paquette, Managing Director, OMERS Ventures
1:00 - 1:50 PM Medical Device Investors	 Peter van der Velden, Managing General Partner, Lumira Capital M Aaron Davidson, Managing Director, H.I.G. BioHealth Partners David Huizenga, President & CEO, TAO Life Sciences Scott Kaplanis, Partner & Portfolio Manager, Epic Capital Management
2:00 - 2:50 PM Consumer Health & Wearables	 Stuart Browne, CEO, Pycap M Neil D'Cruz, Vice President Business Development, Dynacare Russell Samuels, Principal, Whitecap Venture Partners Stefanie Dhanda, Sr. Director of Consumer Scientific Innovation, Johnson & Johnson Innovation Sunny Kumar, Director, Innovation Group, Canada Health Infoway
3:00 - 3:50 PM Angel Groups	 Yaniv Sneo, Founder, Mid Atlantic Bio Angels M Dane Bedward, Board Member, Capital Angel Network Dennis Ensing, Co-Founder & Board Member, Southwestern Ontario Angel Group Garry Chan, Member, Investment Renew Committee, Maple Leaf Angels Richard Dixon, Member, Houston Angel Network
4:00 - 4:50 PM Healthcare System Partners	 Hadi Salah, Manager, Health Ecosystem Partnerships, MaRS Discovery District M Adam Jagelewski, Director, MaRS Centre for Impact Investing Jennifer Moles, Innovation Procurement Manager, Ontario Centres of Excellence Raymond King, Director of BD, Canadian Centre for Aging and Brain Health Innovation Victor Castellino, Policy Lead, Office of the Chief Health Innovation Strategist, Ontario Ministry of Health and Long-Term Care







• Bob Williams, VP of Business Development & Innovation, Bracco Diagnostics (M)

Bob continues to serve in a technical marketing – business development capacity for medical device and imaging companies for over 10 years. Currently manages Medical Device and HIT business development activities for Bracco SpA, Milan, Italy. Experience includes acquisitions, divestitures, exits, joint ventures and partnering for a variety of entities operating in diagnostic imaging, interventional radiology and cardiology. Has ushered numerous deals and early stage business opportunities through various organizations to commercialization. Specialties include product strategy, IP strategy, market analysis and business planning. Bob is also an active member of the Life Science Angel Network (LSAN), New York since its inception. In an angel capacity, Bob performs opportunity screening, market/valuation analysis to angel network members and offers mentorship / advisory support to entrepreneurs seeking seed for healthcare and medical device business opportunities. An engineer by education, prior to his BD roles, Bob has participated in and led numerous medical device development and marketing programs activities for infusion, injection, patient monitoring and consumable products.

• Ihor Boszko, Vice President, Business Development, Ontario Genomics



Ihor Boszko joined Ontario Genomics as Vice President, Business Development in October 2016. In this role, Ihor leads the activities of the business development team, focused on working with companies in a variety of industry sectors to solve business challenges by leveraging commercially-relevant genomic technologies and innovations. Industry sectors of focus include: human health, agriculture, water, forestry, energy, bio-products and mining. Prior to joining Ontario Genomics, Ihor spent nearly 15 years in the in vitro diagnostics (IVD) industry developing, commercializing and partnering innovative molecular technologies. Most recently, he worked at Xagenic Inc, joining at seed stage in February 2011 to leading commercialization efforts, with responsibility for marketing and corporate development. He also worked with the founder of the company to successfully raise >\$50M in Series A & B venture capital financing to fund the development of the Xagenic X1[™] diagnostic platform. Previously, Ihor was Manager of Business Development at Luminex, where his work included licensing, technology assessment, strategic planning, and competitive intelligence. Prior to joining Luminex, Ihor was with Tm Bioscience for 5 years, where he was initially part of the R&D team that developed the core technology, and then helped to commercialize that same technology in a Business Development role. Ihor holds a M.Sc. in molecular biology from McMaster University and an MBA from Queen's University.



• Lawrence Mahan, VP Sales & Marketing, LifeLabs

Lawrence has over 20 years of progressive commercial and business leadership experience within the European and North American healthcare and clinical research sectors. In his diverse career Lawrence has worked in small start-ups, large corporations and at one point traded Biotechnology for the Czechoslovakian government agency (Chemapol Inc.). These experiences have contributed towards a pragmatic approach to implementing and executing innovation. Lawrence joined LifeLabs as the VP, Marketing and Sales, Business Development in December 2016 prior to which he was VP Diagnostic Systems, BD Canada. He holds a degree in biochemistry from University College Cardiff in Wales. An outdoors enthusiast, Lawrence enjoys skiing, mountain biking and is learning to kite surf.



• Lyon Wong, Co-Founder & General Partner, Spectrum 28

Lyon Wong is Co-Founder of Spectrum 28, a \$170M Silicon Valley VC fund with a focus on industries undergoing massive change such as Finance, Construction, Real Estate and Genomics. Spectrum 28 has invested in companies such as Karius, Epinomics, Freenome, Vitagene and more. Prior to Spectrum 28, Lyon was an investor at Lightspeed Venture Partners and Meritech Capital. Lyon has invented 30 patents during him time at Microsoft. Lyon received his MBA from Stanford and Engineering degree from the University of Waterloo. Lyon is a regular speaker/guest at Stanford, Waterloo and a Creative Destruction Lab Fellow.



• Nicola Urbani, Investment Director, Emerillon Capital

Nicola Urbani has over 13 years of venture capital experience in Canada and the U.S., in the area of healthcare. Before joining Emerillon, Nicola was VP Commercialization at the Jewish General Hospital in Montreal, where he was responsible for technology transfer and launching of start-up companies. Prior to that, Nicola was a portfolio director at GeneChem (GeneChem, AgeChem and AmorChem Funds), where he was involved in the financing, growth management and exits of various companies. Nicola has a PhD in molecular genetics from McGill University and an MBA from Université du Québec à Montréal.



9:00 - 9:50 AM **INCUBATOR/ACCELERATOR/NEW MODELS**



• Ying Tam, Managing Director, Health, MaRS Ventures $\langle M \rangle$

Ying Tam is a seasoned entrepreneur and business executive, and is currently Head of Digital Health, Venture Services for MaRS, one of the world's leading urban innovation hub. MaRS works with a large network of corporate partners and venture funds to help entrepreneurs launch and grow the innovative companies that are changing the future. Ying has co-founded several start-up companies, including Mindful Scientific, a medical device company addressing concussion diagnostics and management, abridean (acquired by nCipher PLC), a software company developing application provisioning and identity management solutions, and i-HRx (acquired by Healthconnex), a digital health company focused on chronic disease management. He has significant strategic and functional experience with operating roles in a wide range of organizations, from early stage companies to major multi-national corporations.



• Frédéric Lemaitre Auger, Senior Director, Investments, Accel-Rx

Frédéric has extensive health sciences venture capital expertise and is currently Director of Investments with Accel-Rx National Health Sciences Accelerator. Previously he was with Desjardins Venture Capital and CDP Capital – Technology Venture (Sofinov) where he was involved in both biopharmaceutical and medical device deals. At Sofinov, he was involved in investments such as NuVasive, Inhibitex, IntraLuminal Therapeutics, Acurian, and TransMedics. While at Desjardins, he showed significant leadership in the creation and management of a profitable early-stage health sciences investment portfolio that included, amongst others, BioAxone Therapeutics, Enobia Pharma, and Tranzyme. In recent years, Frédéric was involved in project-based investments, as well as developing licensing and spin-off opportunities at MSBi Valorisation (now Aligo Innovation). He has served on the board of directors of many health sciences company and has been involved on organizing committees of conferences such as MedTech North and Advamed. Frédéric holds an MBA in Finance and International Management from HEC Montréal, a M.Sc. in Organic Chemistry and a Ph.D. in Polymer Physical Chemistry, both from Université de Montréal.



• Kristi Ebong, Head Strategy Business Development, Cedars-Sinai Health System

Kristi leads strategy for digital health innovation at Cedars-Sinai Health System, leads recruitment and external relations for the Cedars-Sinai Accelerator Powered by Techstars, and generates deal flow for Summation Health Ventures. Kristi's recent private-sector experience includes digital health innovation and health IT at Stanford Health Care; and strategy, content development, and market research for Healthspottr's private network of healthcare thought leaders. She serves on the advisory board for Syngq and is the only female and youngest board member for the Badger Entrepreneurship Forum. Kristi is a featured alumni at The Johns Hopkins University where she completed her MPH and MBA.



• Randy Yatscoff, Executive Vice President, Business Development, TEC Edmonton

Randy has been with TEC Edmonton since 2008, initially as an Entrepreneur in Residence before becoming Executive Vice-President of Business Development in 2010. He oversees a team that works with over 80 companies a year. Randy was formerly CEO and President of the drug-development company Isotechnika, raising over \$200M in equity financing. He has over ten years' experience as a biotech executive. Randy was the national recipient of the 2016 Startup Canada Adam Chowaniec Lifetime Achievement Award. In an earlier lifetime, Dr. Yatscoff was an accomplished academic, a full professor and researcher at several Canadian universities. In total, he holds more than 20 patents.



• Rebecca Yu, Head of JLABS @ Toronto, Johnson & Johnson Innovation



Rebecca Yu is the Head of JLABS @ Toronto, Johnson & Johnson Innovation's first JLABS incubator outside of the United States. JLABS @ Toronto is a partnership with Johnson & Johnson Innovation, Janssen Canada, the University of Toronto, MaRS Discovery District, MaRS Innovation and the Government of Ontario. Rebecca is responsible for overseeing and managing the business of JLABS @ Toronto including setting its strategic direction. As the local J&J Innovation ambassador to the life science innovation community in Ontario, Rebecca will be catalyzing and supporting the translation of science and technology into valuable solutions for patients and consumers across J&J's sectors in pharma, medical devices and consumer healthcare. Before assuming her current responsibilities at JLABS @ Toronto, Rebecca was Director, Strategic Health Technology Assessment (HTA) in the Government Affairs & Market Access with Janssen Canada. Rebecca spent 15 years in Health Policy, Medical Affairs, and Government Affairs with Solvay Pharma, Procter & Gamble, Servier and Pfizer. Prior to joining industry, she practiced as a Clinical Pharmacist at The Wellesley Hospital. Rebecca is a graduate of the University of Toronto, Faculty of Pharmacy and is currently a pharmacist in Ontario. Rebecca was previously on the Board of Directors for the Markham Stouffville Hospital. She is currently a member of the Joint Steering Committee for the Neuroscience Catalyst Collaboration and on the Life Sciences Ontario's Board of Directors.





• Brian Lewis, President & CEO, MEDEC 🚺

Brian Lewis is the president and CEO at MEDEC, the national association created by and for the Canadian medical technology industry. Brian came to MEDEC in January 2012. Prior to his role at MEDEC Brian was based at Genzyme, where he was the general manager for seven years. He is a senior executive with proven strategic marketing, organizational development and general management experience. Industries he has worked across include pharmaceuticals, biotechnology and medical devices. Before joining Genzyme, Brian spent more than 20 years in positions of increasing responsibility. At AstraZeneca he was executive director of primary care marketing. Other roles he has filled include national sales manager and sales manager of hospital oncology. He also serves on the BIOTECanada Board of Directors. Brian has a bachelor of business administration from York University and a bachelor of science in human kinetics from the University of Guelph.



• Benjamin Loop, VP & Head of Medical Devices and Services, EMD Serono

Ben's career in healthcare technology spans over 20 years in leadership in the areas of electronic health records, imaging and diagnostics, population health, interoperability, and healthcare consumer engagement. He has recently joined EMD Serono / MerckGroup as the head of their North American business for medical devices and services, with a focus on smart drug delivery, patient monitoring, and digital services for chronic disease management. Prior to his arrival at EMD Serono, Ben was Senior Vice President at Healthgrades, a US-based consumer health web business, and he held long-term leadership roles at both Siemens Healthcare and Cerner Corporation. Ben's career has mostly been as a P/L General Manager, building high-growth healthcare technology businesses, but he has been involved in a number of partnerships, investments and acquisitions to facilitate business growth, market-share, and solution differentiation. Ben received his MBA from The Booth School of Business at the University of Chicago, and is based in Boston at EMD's North American headquarters.



• Dana Deardorff, Senior Director of New Ventures, Johnson & Johnson Innovation

Dana is Senior Director of New Ventures at Johnson & Johnson Innovation, Boston. His focus is on developing early-stage technologies and investing in new opportunities of strategic interest to J&J across the medical device sector. Dana has over 20 years of experience in the medtech industry in various roles bridging technology and business. Previously he worked for Covidien in several leadership positions including VP of Strategy & Portfolio Management, Advanced Technology, and Business Development. Dana has also been an entrepreneur, starting multiple companies as a co-founder and leading early-stage technology and product development activities. Most recently he served as an Entrepreneur-in-Residence and advisor to the University of Illinois, helping to evaluate and accelerate the commercial potential of innovative technologies. Dr. Deardorff has a joint doctorate in biomedical engineering from the University of California, Berkeley and University of California, San Francisco, and a bachelor's degree in physics from Illinois Wesleyan University.

• Neil Godara, Director - Spine; Director, R&D, Baylis Medical Company



Neil Godara has served as the Director of Research & Development and Director of Spine for Baylis Medical Company since 2014. Baylis Medical Company is a leading supplier of high-technology cardiology, endovascular and spine products. In his 14-year career with Baylis Medical, Neil has overseen the development of more than 100 products in the fields of spinal surgery, pain management, and cardiology. In addition to several leadership roles in research and development, Neil has extensive experience in business leadership, corporate development, international regulatory submissions, and medical device manufacturing. In 2009, Neil oversaw the successful transfer of the Baylis Pain Management division to Halyard (previously Kimberly-Clark's Healthcare Division). In 2015, Neil led the divestiture of the OsteoCool RF Ablation System to Medtronic Inc. Neil holds a biomedical engineering degree from University of Toronto's Department of Engineering Science. He is an active member of the medical devices start-up community, a founding member of the Canadian Medical Manufacturers Association (CMMA), and Chair of Outreach for The Ripple Effect Wellness Organization.







• Sam Ifergan, President & CEO, iGan Partners (M)

Sam Ifergan is the president and CEO of iGan Partners and its sister fund Rowanwood Ventures, a Toronto-based venture group focused on healthcare IT, medical imaging devices, SaaS, and data-driven technologies. He has more than twenty years' experience in Venture Capital, and has an extensive tech entrepreneur background. He co-founded Visualsonics, a healthcare imaging company which was sold to Fujifilm. He also started and exited Brighter Mind Media, a multimedia company in education and Tri-Link Technologies, a VoIP telecom company. Sam has an MBA from the John Molson School of Business, and a Bachelor in Electrical Engineering from McGill University.



• Aaron Nelson, General Partner, dRx Capital

Aaron is a General Partner at dRx Capital AG, the joint investment company of Novartis Pharmaceuticals and Qualcomm Technologies. Before dRx, Aaron worked on technology strategy for multiple Business Units within Novartis, often by collaborations or investments in early-stage partner companies. Previous roles at Novartis included, Strategic Project Leader in the Digital Development team (formerly known as Trials of the Future) and Group Head in the Discovery and Investigative Safety organization. Aaron studied medicine at Tufts University, cell and microbiology at the University of Pennsylvania and the Karolinska Institute, and completed his undergraduate studies at Cornell University.

• Richard Osborn, Managing Partner, TELUS Ventures



Richard is the Managing Partner of TELUS Ventures and a Vice-President of TELUS and leads the Ventures team to source, invest and optimize the performance of investments of strategic importance to TELUS. Rich's board responsibilities include Fortius Foundation, GetReal Health, iStore, Sentrian, Patient Safe, Taulia and Visioncritical. Before joining TELUS Ventures in 2016, Richard was the founder and Managing Partner of RecapHealth Ventures, a leading Canadian-based investor in North American health care companies. Richard and his partners invested in sectors such as Electronic Medical Records, telehealth, patient engagement and "healthy aging". Richard also acted as an interim executive (President/CFO) successfully leading capital raises, restructurings, geographic expansions and partnership development in two portfolio companies. Prior to founding RecapHealth, Richard was a partner in a private equity firm acquiring majority ownership positions in leading mid-market companies. He was a co-founder of an institutionally supported venture capital fund and co-managed two Business Development Bank of Canada (BDC) funds with additional external general partners. Richard is a strong believer in using financial tools to effect positive social change. He is the founder of one of Canada's first social impact funds, BC Social Venture Partners. Richard also acts as an advisor to an international microfinance fund, a number of Canadian impact funds (Deetken Group and MARS) and is active in supporting groups building health solutions for the developing world. Richard is a frequent speaker on technology, finance and impact investing and was named one of Vancouver's Top 40 under 40 by Business in Vancouver. Richard earned his undergrad at Queens University and his MBA at UBC.



• Samer Abughannam, Vice President, Persistence Capital Partners

Samer Abughannam joined PCP in 2015 and is responsible for evaluating investment opportunities, executing transactions, and supporting the management teams of portfolio companies. Prior to PCP, Samer was at the MaRS Centre for Impact Investing where he developed innovative partnerships and investment products that address complex social problems with market solutions, with a particular focus on preventative healthcare. Before MaRS, he was with Scotiabank's Mergers & Acquisitions Investment Banking group where he was involved in several investment and sale mandates with corporate and financial clients. He started his career as a mechanical engineer with Vale. Samer serves on the board of the Harvard Business School Club of Toronto and GeneSpark.org, a nonprofit advancing research for intellectual disabilities. He is an adviser to SoukTel, a digital solutions provider for the aid and international development sector based out of Palestine. He holds a B.Eng from McGill University and an MBA from Harvard University, both earned with Distinction.



• Sid Paquette, Managing Director, OMERS Ventures

Sid is a Managing Director at OMERS Ventures and is responsible for leading investments in the Technology, Media and Telecommunications (TMT) sectors. Sid has over a decade of experience investing in and exiting companies in the TMT space, both as an angel investor and venture capitalist. Prior to joining OMERS Ventures, Sid worked in the international tax practice of a Big Four accounting firm and also worked at one of Canada's leading corporate law firms. During this time, Sid specialized in providing IPO and M&A advice to Canadian and foreign-based multinational technology corporations, as well as developing and implementing innovative intellectual property strategies. Sid currently serves on the boards of 360insights, InteraXon, League, Pressly, Sweet Tooth, Vidyard and Vision Critical. Sid holds a BA from York University, JD from Osgoode Hall Law School, MBA from Wilfrid Laurier University and an MTax from the University of Waterloo.





• Peter van der Velden, Managing General Partner, Lumira Capital М



Peter is the Managing General Partner of Lumira Capital, Canada's largest and most active dedicated healthcare venture capital investor. For the past 28 years Peter has been deeply engaged in Canada's innovation ecosystem as an operator, investor, service provider and mentor. Lumira is currently investing from two institutional venture capital funds as well as its own partners' fund. During the past 4 years Lumira has completed 24 new investments (16 in Canada) and in 2016 the firm added 5 new companies to its CDN portfolio including leading medtech companies Opsens Inc. and Exact Imaging. Lumira's prior Fund successes include two billion dollar plus exits (Pharmasset sold to Gilead and Mako Surgical sold to Stryker). Peter is a very active volunteer in the communities in which he works and plays. He is a frequent lecturer at Canadian universities on themes related to venture capital, innovation and healthcare and he is on the board of a number of not-for-profits including the Canadian Venture and Private Equity Association where he is a director and the immediate past President. In 2014 Peter was appointed to the Government of Ontario's, Ontario Health Innovation Council whose mission is to enhance the adoption of Ontario based innovation by the Ontario health care system and in 2014 he travelled to India on a state visit with his Excellency the Right Honourable David Johnston, Governor General of Canada to explore opportunities for collaboration and to speak on topics related to innovation and venture capital. Peter holds degrees from the Schulich School of Business (MBA finance and policy) and Queen's University (MSc (pathology), BSc (honours life sciences)). Peter's current and recent past corporate board roles include:, Exact Imaging, Spinal Kinetics, SkinStore.com, Alveolus Inc., CML Healthcare, First Aid Shot Therapy, Life Sciences Ontario, Milcom Ventures, Vendorlink.ca and the Canadian Venture Capital and Private Equity Association.

• Aaron Davidson, Managing Director, H.I.G. BioHealth Partners



Mr. Davidson is Co-head and Managing Director of H.I.G. BioHealth Partners where he focuses on investment opportunities in the life sciences sector. He began his career with Eli Lilly and Company, where he spent a decade in various management roles in the United States and Canada including business development, strategic planning, market research and financial planning. Mr. Davidson currently serves on the boards of, HyperBranch Medical Technology and Intact Vascular and Nutrinia Limited. He represented H.I.G. as a board member in several successful companies including: Alder Biopharmaceuticals (public), Forsight Vision5(acquired), Gemin X Pharmaceuticals (acquired), Novadaq Technologies (public), and Salmedix (acquired). Mr. Davidson earned his MBA from Harvard Business School and a bachelor's degree from McGill University.

• David Huizenga, President & CEO, TAO Life Sciences



David E. Huizenga cofounded and currently manages TAO Life Sciences LLC, an early stage life sciences technology development and investment company. Mr. Huizenga has been on the founding team of numerous life science companies, including involvement in successful acquisitions and exits. Mr. Huizenga has served in a variety of corporate management roles including currently, in his role for Tao Life Sciences, as Interim Chief Executive Officer for two of its portfolio companies: Klaren Technologies Inc., a company with novel sterilization technology to fight healthcare acquired infections in developed and underdeveloped countries around the world, and Moterum LLC, a patient mobility and rehabilitation company whose founding product is aimed at retraining stroke patients to relearn how to walk normally. Previously, Mr. Huizenga has served as the Chief Technology Officer of Zirus, Inc. where he was engaged in management of the Zirus patent portfolio, licensing, and competitive intelligence. Mr. Huizenga was a leader in the translation of the company's science strategy to its patent and business strategy. Before joining the Zirus team, Mr. Huizenga was a partner and the founding member and head of the Patent Team at Arnall Golden Gregory, and prior to this he was a shareholder, and the Chief Financial Officer and Vice President of Venture Investment at Needle & Rosenberg, PC. Mr. Huizenga serves on numerous corporate and non-profit boards. Mr. Huizenga obtained his Ph.D. from Harvard, in the laboratory of Jack Szostak, Nobel Laureate in Medicine, and his Law Degree from Emory University Law School, where he was a Woodruff Fellow.



• Scott Kaplanis, Partner & Portfolio Manager, Epic Capital Management

Scott joined Epic in early 2008 and has more than 12 years of Canadian capital markets experience. Prior to joining Epic, he worked as a research analyst at Macquarie Capital Markets Canada. Scott's investment background spans a variety of industries including healthcare, technology, energy services, industrials, transportation, and infrastructure services. He holds an HBA from the Richard Ivey School of Business, is a CFA Charterholder, and is a special adviser to The Funding Portal. He is also a Board member at Memex Inc. (OEE.TO)




• Stuart Browne, CEO, Pycap (M)



CEO of Pycap Corporation, a Corporate Finance and Venture Capital Firm. Expert Reviewer on 4 Ontario Government Funded Investment Portfolios. Advisory Board Member of the City of Toronto's Startup Here Initiative, Startup Toronto, Canada Mongolia Chamber of Commerce, and LatAm Startups. Roundtable advisor on VC Industry policy for the Federal Economic Development Agency and Immigration Canada, and Startup Canada. Participated in the investment of \$2M over 16 Information Technology companies within industries such as finance, medical, communication, and education. Founder of Sector 75, a Tech Startup Incubator (successes among its 12 companies include: over \$200K raised; Peter Thiel Fellowship Award; Media coverage at TED Talks, Globe & Mail and Business News Network (BNN); winners of MaRS Upstart and Life Sciences Competitions). Stuart has also been Featured on Bloomberg TV, BNN, and the Financial Post. Published 4 articles on Techvibes. Keynote or Guest Speaker for over 28 events including China International Tech Transfer Convention (Beijing), Mongolia Entrepreneurship Summit (Ulaanbaatar), Semana Nacional Emprendedor (Mexico), Cambridge House Investment Conference, Cantech Investment Conference, Global Entrepreneurship Week (Ottawa), Startup Toronto, Life Science Nation-Redefining Early-Stage Investments Conference, and ProChile IT Trade Mission. Judge for over 16 investor pitch competitions including the Next Biggest Winner (nationally televised); OCE Discovery's GlobalStart Pitch Competition; MaRS Impact8/PreFlight; TiEQuest; CNE Innovation Garage; GameOn Ventures, the Lean Startup Machine.



• Neil D'Cruz, Vice President Business Development, Dynacare

Neil joined Dynacare in 2009 as Director of Marketing. He was appointed to his current position in 2011 bringing more than 16 years of strategic consulting, marketing and sales experience in the fields of life sciences and healthcare to his role. Prior to joining Dynacare, Neil served as Senior Manager in Deloitte Canada's Life Sciences Practice, as well as holding senior consulting positions in New York and Sao Paulo, Brazil. His academic background includes a Bachelor of Arts degree in Economics from McMaster University and a Master of Business Administration from the William E. Simon Graduate School in Rochester, New York.



• Russell Samuels, Principal, Whitecap Venture Partners

Russell Samuels is a Principal at Whitecap Venture Partners. Russell joined Whitecap in 2014 and has over 7 years of experience in venture capital, early stage startups & private equity. Whitecap is a \$100M early stage venture capital fund focused on investments across: ICT, MedTech and FoodTech. Whitecap's current portfolio includes: Clearwater Clinical, Real Matters, Affinio, Qvella, and Reunion Foods. Prior to joining Whitecap, Russell was a Senior Manager on the Corporate & Business Development team at Freshbooks, a growth stage startup and North America's 2nd largest cloud accounting provider. Russell has also held positions at Mantella Venture Partners and Canada Pension Plan Investment Board. Russell holds an HBA from the Richard Ivey School of Business and a JD from the University of Western Ontario.



• Stefanie Dhanda, Senior Director of Consumer Scientific Innovation, Johnson & Johnson Innovation

Stefanie is Senior Director of Consumer Scientific Innovation at Johnson & Johnson Innovation, Boston. Stefanie leads Consumer sector efforts to manage a portfolio of innovative external partnerships, collaborations and investments, which currently reach across broad and diverse sectors such as oral care, compromised skin, baby and maternal health, personal care and beauty, an OTC platform anchored in pain relief, cough/cold, and digestive health, as well as digital health platforms. Previously, Stefanie was a Managing Director at Stonebridge Associates, a Boston-based investment banking firm that she helped found in 1996. She has over 20 years of experience working with companies in the consumer and healthcare sectors, leading M&A engagements, raised capital, defined business and financial strategy, performed complex due diligence and negotiated strategic alliances. In addition, Stefanie was independently consulting with startup and early-stage companies focused on the nutrition, health and wellness sector.



• Sunny Kumar, Director, Innovation Group, Canada Health Infoway

Dr. Sunny Kumar is a skilled professional who possesses advanced scientific training and commands deep experience in innovation, venture capital, portfolio management, business development, operational management, and technology transfer. He has engaged with private and non-profit organizations to leverage his corporate and entrepreneurial acumen to deliver value for the enterprise and its stakeholders. Dr. Kumar has led the corporate development of numerous organizations and has been responsible for deployment of several millions of dollars of investment capital into dozens of start-ups. He was appointed to the Board of Directors of numerous investee companies as well as non-profits. Dr. Kumar holds Master's and Doctoral level degrees from the University of Toronto and completed post-doctoral studies at Harvard Medical School. In his current role as Director, Innovation Ecosystem Group at Canada Health Infoway, Dr. Kumar provides leadership on the development of strategy and partnerships for the digital health innovation ecosystem.



3:00 - 3:50 PM ANGEL GROUPS





• Yaniv Sneo, Founder, Mid Atlantic Bio Angels (M)

Yaniv Sneor is a (reformed) physicist, who made the transition into the business world after being bitten by the entrepreneurial bug. Yaniv is one of the founders of MABA – Mid Atlantic Bio Angels a life science angel investor group. MABA also orchestrates regular life science pitching events, which began in NYC and have since expanded to other states. Yaniv has been involved in founding, growing, managing and re-engineering companies for the past 25+ years, in multiple industries. He ran companies of different sizes and at different life-stages, led re-structuring activities, purchased and sold multiple companies, and negotiated and integrated joint ventures and strategic relationships. Through his consulting practice (Blue Cactus Consulting), Mr. Sneor assists companies with strategy, execution and technology commercialization.

• Dane Bedward, Board Member, Capital Angel Network



Mr. Dane Bedward is the founder and CEO of NeuroBot Inc. His company is in the business of assisting biopharmaceutical and medical device businesses with strategic guidance and financing. Prior to founding his company, Mr. Bedward was Senior Vice President of Genzyme International and General Manager for Genzyme Eurasia. He maintained responsibility for the International Group's strategic market development and planning process, including designing infrastructure to bring new products to market. Prior to this role, Mr. Bedward was Senior Vice president and General Manager of the International Business Group for Genzyme's Biosurgery business unit. He has also served as Senior Corporate Vice President and General Manager of the company's Americas group and President of Genzyme Canada. Mr. Bedward has extensive experience in sales, marketing, product launch, international subsidiary formation and global commercialization. Throughout his career Mr. Bedward has worked with other companies such as Nordion, Johnson and Johnson (in Canada and Europe), Flow Laboratories, and McMaster University.

• Dennis Ensing, Co-Founder & Board Member, Southwestern Ontario Angel Group



Dennis has a strong and deep background in angel investing, venture capital, and the C-suite of high growth companies, leading areas such as technology development, commercialization and business development. He was one of the founding members of SWOAG in 2008 and has been a member of the Board of Directors since, contributing to the success of SWOAG and member investee companies. He is currently the Chair of the Board of Directors of Sensory Technologies, one of the SWOAG member investee companies. Most recently, Dennis was CEO of TransGaming Inc., now FinDev Inc. (TSX-V: FDI), a digital media company he helped start and take public that was a leader in the exploding cloud-based video game market. In the past 10 years alone he was involved in over \$100 million of financing and M&A transactions – an activity he continues today as a Partner with DCF Capital Partners. Prior to that he was also a Vice President in the Corporate Finance practice of Ernst and Young where he provided transaction advisory services to emerging companies. Dennis is a Chartered Professional Accountant and Chartered Business Valuator and holds a Bachelor of Business Administration from Wilfrid Laurier University. He is also a CEO member of AceTech Ontario.



• Garry Chan, Member, Investment Renew Committee, Maple Leaf Angels

Garry is a tech entrepreneur and investor. He was VP Products at VersaPay, a Toronto-based financial technology startup, providing payment processing and cloud-based accounts receivable software solutions. Previously, he was Founder of Goodiest.com, a SaaS technology startup that helps small and medium businesses improve customer engagement and increase sales. For the 15+ years before Goodiest.com, Garry was one of the founding Managing Partners at Procase Consulting Inc., building the IT professional services company from 3 employees to over 80 in Canada, United States and China. He graduated from University of Calgary (BSc), Rotman School of Management at University of Toronto (MBA), and Carnegie Mellon University in the USA (MSc).

• Richard Dixon, Member, Houston Angel Network



Currently Richard A.F. Dixon, Ph.D is Director of the Wafic Said Molecular Cardiology Research Laboratories, Texas Heart Institute, Houston, Texas. In his current role he is involved in discovery and development of small molecule, gene and cell therapies for heart, lung and vascular diseases. Their department has a large medicinal chemistry group, which has successfully produced novel drug candidates. Over his career, he has been involved in most aspects of pharmaceutical and biotechnology research and development. Formerly, he was a Founder, Director, and CSO of Encysive Pharmaceuticals (ENCY). Prior to that, he held various management positions, including head of the molecular biology department at Merck and Co (MSD). I obtained a B.S. in Microbiology and Biochemistry from Texas A&M University, a Ph.D. in Virology from Baylor College of Medicine and conducted postdoctoral research at Johns Hopkins University School of Medicine in the laboratory of Dr. Daniel Nathans, the 1978 Nobel Laureate in Medicine. His basic research efforts focused on the molecular biology and pharmacology of intracellular signaling and cell trafficking. They were the first group to clone and characterize a G-protein coupled receptor, the beta2 adrenergic receptor (resulted in 2012 Nobel Prize in Chemistry to Kobilka and Lefkowitz), and they continue to focus on developing drugs to modulate various signaling pathways. His research groups have produced more than 10 new chemical entities which have entered human testing, 1 of which has lead to an approved drug (Thelin), and 2 of which were adhesion molecule antagonists. He has also been involved with several other NDA programs that have resulted in approved drugs including: Argatroban (at ENCY), Crixivan and Singulair (at MSD).







• Hadi Salah, Manager, Health Ecosystem Partnerships, MaRS Discovery District 🔌

Hadi is the Manager, Health Ecosystem Partnerships at MaRS, responsible for developing relationships with forward-thinking healthcare delivery organizations (hospitals, clinics, pharmacies, home care agencies) as well as companies in the private sector. His role is to match partners with innovative startups and small- and medium-sized enterprises (SMEs) to co-design, test, pilot and validate leading-edge health technologies, accelerating the adoption of such technologies by the healthcare system.

• Adam Jagelewski, Director, MaRS Centre for Impact Investing



Adam leads the Capital Advisory practice as well as the day-to-day operations of the MaRS Centre for Impact Investing. Adam has spent most of his career in the social impact field in Canada. Since 2009, Adam has been contributing to national and international market development initiatives in the field of impact investment. Adam was behind the scenes of the Canadian Task Force on Social Finance in 2010, helped create the Centre for Impact Investing at MaRS in 2011, and has supported several non-profit organizations with non-traditional financing arrangements throughout his current tenure at MaRS. Prior to joining MaRS, Adam was a consultant for PwC, specializing in nonprofit performance management as well as Aboriginal community investment. Adam is an advisor to several Canadian nonprofit organizations and foundations on issues of enterprise and funding. He is also an advisor to the Calouste Gulbankian Foundation in Portugal and their impact investment initiative at the Social Entrepreneurship Institute. Adam is a recognized leader on topics of social finance and emerging models like social impact bonds. He holds a degree in economics from the University of British Columbia.

• Jennifer Moles, Innovation Procurement Manager, Ontario Centres of Excellence



Jennifer joined Ontario Centres of Excellence (OCE) in the fall of 2010. She brings 15+ years of program management experience, providing strategic and operational leadership to deliver on outcomes managing over \$50M in program funding. And 10+ years' experience in operations, budget development/management, designing and implementing improved processes, operational procedures and policies. Prior to joining OCE, Jennifer was intimately involved in the early development and subsequent evolution of the Health Technology Exchange, a government funded program that facilitated connections in the area of Medical and Assistive Technologies in the province of Ontario and nationally. In her role at HTX, Jennifer helped to secure over \$30 million in programming funding to support commercialization activities in the Medtech sector. Jennifer received a Mini-MBA, McGill University, Post-Diploma in Marketing Management, Centennial College, Toronto, ON and a Diploma in Advertising from Cambrian College, Sudbury, ON and holds the ACInst.M designation from the Canadian Institute of Marketing.



• Raymond King, Director, Business Development, Canadian Centre for Aging and Brain Health Innovation

Raymond King is Director, Business Development with CC-ABHI, and serves as the focal point of contact for all existing and future partners as he actively seeks out new opportunities to support the continued Canadian and international growth of CC-ABHI. He brings to CC-ABHI over 25 years of international business development and corporate finance experience, most recently as Director, Business Development with SickKids International at The Hospital for Sick Children (jointly also Director, International Patient Program with SickKids). Prior thereto, he was Head, Business Development for Global Diversified Industries with Toronto Stock Exchange. Raymond has an MBA, with a focus on international strategic development, from McGill University. He also has a Bachelor of Arts in Modern European Political History from the University of Western Ontario and a Bachelor of Commerce in International Finance from the University of Calgary.



• Victor Castellino, Policy Lead, Office of the Chief Health Innovation Strategist, Ontario Ministry of Health and Long-Term Care

Victor is the policy lead for health system planning with the Ministry of Health and Long-Term Care's Office of the Chief Health Innovation Strategist. Victor's work at OCHIS is focused on health system policy as a driver of innovation. Victor is an engineer-turned-policy-wonk, with health sector experience ranging from academia to small biomedical start-ups to health system strategy. At MOHLTC, Victor has recently led high profile strategies in digital health, health system transformation, and health system planning. Victor holds a BASc and PhD from the University of Toronto, specializing in biomedical and chemical engineering.



TRACK 3: ENTREPRENEUR WORKSHOPS

Track 3	Presenters
8:00 - 8:50 AM	• Karen Durell, Partner, Miller Thomson • Melanie Szweras, Partner, Bereskin & Parr
9:00 - 9:50 AM GROWTH HACKING FOR HEALTH	• Nathan Monk, Senior Strategist, ICT, MaRS Discovery District
10:00 - 10:50 AM THE DENTONS THE DENTONS	 Marlon Rajakaruna, Partner, Dentons Scott Collinson, Partner, Health Industries Consulting Leader, PwC
11:00 - 11:50 AM	• Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series

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• Karen Durell, Partner, Miller Thomson Workshop: Protecting Your Innovation



Karen Durell practices intellectual property ("IP") law as a lawyer, patent agent and trade-mark agent with Miller Thomson LLP. Karen's practice focuses upon the development of tailored legal strategies for public and private innovators. In particular, she advises public and private sector technology organizations with respect to their unique issues relating to IP procurement as well as intellectual asset management. In doing so, Karen draws on her background in technology and law, which includes a prior career in the information technology sector and several years practicing corporate commercial law. Karen has been granted doctoral and masters degrees by McGill University, a LLB by the University of Saskatchewan and a BAH by Queen's University. Karen's graduate studies focused upon IP contracts and her research involved coordinated projects with Canadian and foreign entities, including some in developing world locations. Karen's research and legal practice has involved a variety of subject matters including those in the field of biotechnology, ethics, IP regulation, and capacity building. Karen has been an invited speaker at several forums and has delivered presentations and seminars on IP, ethics, intellectual asset management, IP strategies, and IP law to a variety of audiences including academics, students, policy-makers, government, scientists and public forums. Karen taught courses at the Faculty of Medicine and Faculty of Law of McGill University and has guest lectured at other Canadian universities. Karen is published on topics of IP, intellectual asset management and IP law specifically.

• Melanie Szweras, Partner, Bereskin & Parr Workshop: Protecting Your Innovation

Melanie's practice focuses on biotechnology and pharmaceutical patents including drafting and prosecution of such applications; providing validity and freedom to operate opinions as well as being involved in related litigation matters. She also works with the firm's Licensing & Transactions practice group, as well as the regulatory, marketing & advertising group advising on matters of regulatory law. Melanie received numerous awards throughout her education including the Medical Research Council Studentship and a University of Toronto Open Scholarship. She was also the Bronze Medalist for her class of 2003 at Osgoode Hall Law School. Melanie has lectured on aspects of Biotechnology and The Application Process at the University of Toronto's Patent & Trade Secrets Law course. Melanie is a past Chair of the Intellectual Property Institute of Canada's (IPIC) Biotechnology Patents Committee. Melanie is also a Co-Chair of the Case Law Reviews Subcommittee for the American Intellectual Property Law Association (AIPLA) Biotechnology Committee.



• Nathan Monk, Senior Strategist, ICT, *MaRS Discovery District* Workshop: Growth Hacking For Health

Nathan Monk is a senior strategist for the MaRS Information & Communications Technology (ICT) sector. Nathan is a lean-agile evangelist, mentor, digital strategist and growth hacker/marketer. He has an intense passion for helping entrepreneurs succeed and large enterprises adapt to disruptive technologies with dynamic business models. His experience spans more than 10 years in digital marcom, strategy and business development in large and medium enterprises, and presently in the technology startup community. He has worked with more than 200 startups as a champion of customer development, including business model generation, customer discovery and lean methodologies. He is a graduate of the Honors Business Administration (HBA) program at the Richard Ivey School of Business.





TRACK 3: ENTREPRENEUR WORKSHOPS



• Marlon Rajakaruna, Partner, *Dentons* Workshop: Data: Risk, Rewards & Contractual Agreements

Marlon is a partner and National and Global Co-Leader of Dentons' Life Sciences and Health Care groups. Marlon has extensive experience in the Life Sciences, Health Care and Technology areas, advising on regulations and drafting, reviewing and negotiating clinical trial and ancillary clinical research agreements, licensing agreements, master/template agreements, consulting agreements, service agreements, material transfer agreements and other commercial agreements. He regularly acts for several Canadian and foreign pharmaceutical companies, medical device companies, clinical research organizations, academic research organizations, academic health regions, universities and site management organizations. Marlon is routinely involved in providing advice to clients on complex mergers, acquisitions and sale transactions. His practice also involves the negotiation and drafting of a variety of commercial agreements including joint venture agreements, partnership agreements and unanimous shareholder agreements. Marlon represents clients in the construction, oilfield service, pharmaceutical, healthcare and technology industries. Marlon was a finalist for the Lexpert Rising Stars – Leading Lawyers in Canada Under 40 Award.

• Scott Collinson, Partner, Health Industries Consulting Leader, *PwC* Workshop: Data: Risk, Rewards & Contractual Agreements



Scott Collinson brings over 20 years of business, consulting, and IT leadership to PwC, having driven transformational growth initiatives across all industries with a focus on healthcare, pharma, and life science sectors. Scott brings a unique combination of skills that span sales, delivery, consulting, and P&L leadership. After beginning his career in the broadcasting industry, Scott moved to the IT consulting & system integration arena during the dot-com era. At this Start-Up, he held senior sales and alliance roles during a period of extreme merger and acquisition activity. Scott then joined Compaq Canada where he leveraged his experience to grow their services business in Canada and help with the Compaq/Hewlett-Packard integration. Mr. Collinson led transformational IT outsourcing wins in the healthcare and financial services industries to drive company-leading growth for HP Services. Scott led the management and IT consulting business for Fujitsu Canada before returning to HP Canada to lead the Application Services and Consulting & Integration businesses and provide leadership for HP's acquisition of EDS. During this time, Scott doubled the size of these businesses while helping transform delivery models to improve profitability and effectiveness. Scott's most recent role at Hewlett-Packard Enterprise was the start-up of an Americas Business Development organization focused on business outcomes and value-creation for target accounts. The robust merger and acquisition activity in the pharma sector led to Scott's team driving key customer outcomes including the successful IT spin-off activities for a large US-based global customer.

Dennis Ford, Founder & CEO, Life Science Nation; Creator of RESI Conference Series
 Workshop: Fundraising Boot Camp

Dennis Ford is an entrepreneur and author with expertise in sales, marketing, and business development. He has spent most of his career launching new companies. Over the last decade, he has worked extensively with global alternative investors interested in high-growth early-stage technologies. His expertise encompasses using database subscription services to create business solutions and using the Internet to create an interactive dialog between buyers and sellers. He is a big proponent of using profiling and matching technology to find that all-important business fit in the marketing and selling process. Before LSN, Dennis was the President and CEO of Brighton House Associates (BHA). BHA was launched in order to improve the way hedge fund and private equity fund managers raised capital and marketed their funds to investors. Ford is the author of The Peddler's Prerogative and *The Life Science Executive's Fundraising Manifesto*, two well-received sales and marketing books.





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Track 4 Presenters, Moderator & Panelists		
1:00 - 1:50 PM Asia investors Landscape	 Michael Quigley, VP of Market Research, Life Science Nation Shaoyu Chang, Director of Research & Asia Business Development Liaison, Life Science Nation 	
2:00 - 2:50 PM Asia-Pacific Investors	 Peng Fu, General Partner, Novatio Ventures M Andy Li, Co-Founder, CEO & President, BioSense Global Jimmy Zhang, Managing Director, Cross-border Investment, CL Investment Group Kaley Wilson, Director, Business Development, Quark Ventures Mark Tang, Managing Director, Good Health Capital 	
3:00 - 3:50 PM Asia Pharma Partners	 Richard Soll, Senior Vice President, Research Service Division, WuXi AppTec M Hiroshi Kawai, Vice President, Mitsubishi Tanabe Holdings America Tianle Redanz, Director of Business Development, Simcere of America Weiyong Sun, Senior Director External Scientific Affairs, Daiichi Sankyo 	
4:00 - 4:50 PM Asia Healthtech Partners	 Jean Yao, Founder & Managing Partner, Med Qiao Group M Akihiro Maeda, Manager, Business Development, Teijin Pharma Angela Mah, Vice President of Global Business Development, InTeahouse Z Haroon, Chairman & General Partner, Julz Zoe Yi Zhang, Regional Manager of Canada, BGI 	

Moderator

1:00 - 1:50 PM WORKSHOP: ASIA INVESTORS LANDSCAPE - PRESENTERS



• Michael Quigley, VP of Market Research, Life Science Nation

Michael Quigley is the VP of Market Research for LSN in Boston, Massachusetts. He has been with the company for 4 years, researching life science investors from around the globe. In addition to managing a team of research analysts in the US and abroad, Michael uses his global reach and understanding of the early stage investor arena to make LSN's Redefining Early Stage Investment Conference series one of the most compelling life science conferences today. He is a key contributor in designing content and selecting dynamic relevant topics and recruiting world renown investors. Michael and his team also assist in preparing global investor target lists for LSN and Boston Innovation Capital clients. Michael also participates in the planning and execution of global investor road shows. Michael and his team also create content for LSN's Next Phase weekly newsletter, he and his team write about their latest observations from the life science private investment ecosystem. Michael earned his bachelor's degree in Economics and Finance at Bentley University.



• Shaoyu Chang, Director of Research & Asia Business Development Liaison, Life Science Nation

Shaoyu is Director of Research & Asia Business Development Liaison at Life Science Nation. Shaoyu has spent the last two years specializing in investor outreach and market research, with a focus on Asia-North America cross-border transactions. Shaoyu has built effective relationships for LSN and its clients in Asia, specifically China, Hong Kong, and Taiwan. Shaoyu does technical review and strategic planning in support of biomedical entrepreneurs' fundraising campaigns. Prior to LSN, Shaoyu served as Research Scholar at Sanford School of Public Policy at Duke University, focusing his research on global R&D of medical innovations against antimicrobial resistant microorganisms. Shaoyu received a Master of Public Health from Harvard Chan School of Public Health and an M.D. from National Taiwan University. Shaoyu is US Regulatory Affairs Certified with robust knowledge in clinical trials and pharmaceutical development.



2:00 - 2:50 PM ASIA-PACIFIC INVESTORS



TRACK 4 PANELISTS

• Peng Fu, General Partner, Novatio Ventures 🖉



Peng Fu is the founder of Novatio Ventures, an early stage life sciences investment firm focused on finding exceptional innovation in untapped markets in North America and Asia. Prior to founding Novatio, Peng was Vice President, Business Development at DRI Capital, a leading life sciences private equity firm with more than US\$3B of assets under management. Peng was responsible for biotech investment origination and acquisitions at DRI Capital and was a key contributor to the structuring and formation of Drug Royalty III, the firm's US\$1.45B third managed fund. Prior to joining DRI Capital, Peng was Director and Senior Counsel at Amgen and served as the general counsel and a member of the senior management team of the company's Canadian affiliate. Previous to Amgen, Peng was Director of Legal Affairs at Teva, where he devised, implemented, and managed successful IP and regulatory strategies to realize first-to-market opportunities. Peng began his career as an attorney at Gilbert's LLP, a biopharmaceutical focused boutique law firm, and then at Torys LLP, as a member of its life sciences and intellectual property practices. Peng holds an MSc in molecular biology and evolutionary ecology from the University of Toronto and a JD from Queen's University. He is fluent in Mandarin.

• Andy Li, Co-Founder, CEO & President, BioSense Global



Andy has more than 25 years of biomedical research and biopharmaceutical industry experience with proven track records in global drug development in multiple therapeutic areas, alliance management, and business development. He previously held management positions at GSK, Abbott and Daiichi Sankyo. During his extensive career, Andy worked directly on highly successful projects and products, including HUMIRA and Olmesartan. He also managed and led the development, registration, and commercialization efforts in key markets, including the U.S., Europe, Japan, China, Korea, Taiwan, Brazil and others. Currently he is the co-founder, CEO and President of BioSense Global LLC. PhD from Albert Einstein College of Medicine and MBA from Duke University.

• Jimmy Zhang, Managing Director, Cross-border Investment, CL Investment Group



Dr. Jimmy Zhang is the managing director, cross-border investment at CL Investment Group, making investments in the fields of biotech, medical devices and diagnostics, digital health, wearables, and life sciences-related VR/AR and AI. When these companies, projects and entrepreneurs have needs to expand and localize into China, our broadly-experienced team will help them to land in China as a launch-pad by functioning as interim CEO and senior executives, and helping them to build their own management teams. Our deal structures are flexible: equity investment, JV, licensing, technology transfer, manufacturing, marketing and sales, etc., as fit by the partner. Jimmy was Vice President, Transactions, Johnson & Johnson Innovation. He was responsible for transactional and partnership management activities and strategy in Asia Pacific region in pharmaceuticals, medical devices & diagnostics and consumer products, as well as fund relationship and partnership. Before that, he was Managing Director, MSD Early Investments – Greater China at Merck & Co. He was also a Board Director of BeiGene (Beijing) Co, Ltd. and an Advisor Board member of Cenova Ventures. Jimmy received his B.S. in biochemistry from Nanjing University, Ph.D. in biomedical sciences from University of Texas Southwestern Medical Center at Dallas, and MBA from MIT Sloan School of Management.

• Kaley Wilson, Director, Business Development, Quark Ventures



In October 2016 Dr. Kaley Wilson joined Quark Venture as Director, Business Development. In her previous role as Associate Director, Partnerships, at the Centre for Drug Research and Development, Dr. Wilson worked in tandem with CDRD's President and CEO and Executive Team playing a key role in building and maintaining the organization's strategic alliances and partnerships with industry, academia, government, foundations and other organizations which were critical to CDRD realizing its vision of transforming the culture of scientific innovation and commercialization impacting human health. Dr. Wilson was also a key member of CDRD's Project Search and Evaluation Team on which she lead the identification and evaluation of drug discovery projects with potential therapeutic value in the areas of infection, inflammation and immunity — her areas of scientific expertise. Dr. Wilson obtained her PhD at the University of British Columbia (UBC), Canada, where she worked in close collaboration with senior scientists at INEX Pharmaceuticals on the immunomodulatory activity and vaccine potential of lipid encapsulated nucleic acids. Dr. Wilson was the recipient of a number of prestigious scholarships and awards including the Doctoral Research Award, Canadian Institutes for Health Research (2005-2008); Trainee Research Award, Michael Smith Foundation for Health Research (2003-2005) and the PGS-A Scholarship, NSERC (2002-2004).



• Mark Tang, Managing Director, Good Health Capital

Dr. Mark Tang is a managing director of Good Health Capital (New York), with a focus on investing in healthcare sector. Dr. Tang has two decades of experience in the field of biotechnology as an entrepreneur, educator, advisor and investor. He holds a PhD in Biochemistry and an MBA in Finance.





• Richard Soll, Senior Vice President, Research Service Division, WuXi AppTec (M)

Dr. Richard Soll is Senior Vice President, Research Service Division (RSD), at WuXi AppTec and leads the WuXi offices in Cambridge, Massachusetts and in Israel to bring WuXi's comprehensive platform of integrated R&D services closer to innovative companies and entrepreneurs in the world's two leading biotech hubs. Dr. Soll's contributions to drug discovery and development led to the discovery of the HCV breakthrough therapy elbasvir, the JAK2 inhibitor fedratinib, and more than 10 other clinical stage drugs. Dr. Soll has co-authored more than 100 patents and papers. Dr. Soll serves on the board of the Accelerator has been an SAB member to biotech companies and advisor to entrepreneurs. Prior to WuXi, Dr. Soll was CSO and VP of R&D at TargeGen where he led multiple clinical stage R&D programs. Dr. Soll founded the chemistry department at 3-Dimensional Pharmaceuticals as VP of Chemistry. Dr. Soll began his industry career at Wyeth Pharmaceuticals, and was trained as a synthetic chemist at Dartmouth and Harvard.

• Hiroshi Kawai, Vice President, Mitsubishi Tanabe Holdings America



Hiroshi Kawai, Ph.D., became Vice President of Mitsubishi Tanabe Holdings America Inc (MTHA) on November, 2015. Now he is responsible for leading Business Development Team for business transaction/licensing mainly with venture companies / pharmaceuticals / academia of North America. MTHA is a fully-owned subsidiary in US of Mitsubishi Tanabe Pharmaceuticals Corporation (MTPC), Japanese pharmaceuticals. In mid-term management plan of MTPC, MTPC will expand US business until 2020. Again I as VP of BD am fully responsible for business transactions in US for achieving our MTPC's corporate goal as well as Japanese territorial collaborations. He currently reside in Fort Lee, New Jersey separately form my wife and son who live in Tokyo. Prior to joining MTHA, I served as senior manager of Mitsubishi Tanabe Pharmaceuticals Corporation with responsibility for leading in licensing activities on several therapeutic areas including diabetes/metabolic disease, immunology, and CNS, out licensing, and alliance management for ten years. He was born in Osaka, Japan and educated in Japan. I received BS, MS, and Ph.D. (Biochemistry) from Faculty of Pharmaceutical science, Kyoto University. After graduated from university, he joined Mitsubishi Chemical Corporation (currently Mitsubishi Tanabe Pharma Corporation) as research scientist / senior research scientist (1989-2003). He also worked as post-doctoral fellow at Beth Israel Deaconess Medical Center, Harvard Medical School for two years (1998-2000). He served as project manager for several products in clinical department (2003-2005) prior to joining as senior manager of Business Development and Licensing.

• Tianle Redanz, Director of Business Development, Simcere of America



Dr. Tianle Redanz is the director of Business Development in Simcere of American Inc. She is responsible for the strategy and operational activities of global BD in Simcere. She is majorly involved in the project selection and evaluation activities, assisting expert consultation activities, and establishing the company's global BD process. Tianle received her B.S. in Medicinal Chemistry from Beijing Medical University in 1998. And in 2004, she got her Ph.D. in Medicinal Chemistry from University of Rhode Island. Tianle received her post-doctor training in Cornell Medical School. She is the patent owner of synthesizing Nicotinamide Riboside (NR), a newly developed vitamin, which is known to be the aging modulator. In 2015, the first commercial product of NR came to the US market. In 2012, Tianle co-founded Garbo Biotech in order to bring NR products to China. Tianle was a key account manager in DiscoveRx from 2014-2016. She was responsible for business development with major pharmaceutical or biotechnology companies. Tianle provided them technology support and consultancy in drug discovery and development process. Tianle has coauthored 20+ publications and 10+ patents pertaining to the design and synthesis of lead candidate compounds for genetic disorders, oncology and infectious diseases.



• Weiyong Sun, Senior Director External Scientific Affairs, Daiichi Sankyo

Dr. Weiyong Sun is currently Senior Director, External Scientific Affairs at Daiichi Sankyo Pharma Development. He joined Daiichi Sankyo Japan in April 2002. He was involved in a broad range of R&D activities from target discovery to clinical development of a number of anti-diabetes drugs. In October 2007, Dr. Sun was elected to be assigned to work for Daiichi Sankyo Research Institute in the U.S. He was responsible for identifying and evaluating in-licensing, partnering and research collaboration opportunities. His current focus is in Cardiovascular, Metabolism and Internal Medicine therapeutic areas. Dr. Sun received an M.D. from Beijing Medical University (now Peking University Medical School), a Ph.D. in Biochemistry from the University of Tokyo and an MBA from Columbia Business School. He was a postdoctoral fellow in the Blood Research Institute, Medical College of Wisconsin.







• Jean Yao, Founder & Managing Partner, Med Qiao Group $\langle { m M} angle$

Jean Yao, PhD, is the founder of Med Qiao Group and has been active within the technology community for over twenty years as a venture capitalist, consultant and technologist. She brings broad experience in the Bio/Med-Industry, having worked with startups, institutional and strategic VCs to expand the market in China. With strong technical background in bio-med development, she has high interest in emerging technologies, including Diagnostics, Medical technology and Health IT.

• Akihiro Maeda, Manager, Business Development, Teijin Pharma



Akihiro (Aki) Maeda joined Teijin Pharma Ltd in 2002, Tokyo-basis Company with unique business specialties managing both pharmaceutical and medical devices. As a business development manager heading strategic alliance in medical device section of the company especially for home healthcare, with North American potential partners, Aki dedicates to support bridging all aspects of collaboration such as technology license, joint research/development, clinical study in Japan, regulatory process, reimbursement strategy and product distribution, between Teijin and early stage companies, working at Bay Area in California as a North America representative in the company. Prior to career of business development in the company, Aki managed internal product development projects in the field of pulmonary and stroke rehabilitation, involving foreign and Japanese domestic companies implementing his own patents to the products. Aki received a Master of Engineering (M.Eng.) from Meiji University Graduate School in Japan and a Bachelor of Engineering from Meiji University.

• Angela Mah, Vice President of Global Business Development, InTeahouse



For nearly two decades, Angela Mah has worked in both private and public sectors (including Fortune 500 companies and the U.S. Department of Commerce) holding leadership positions in the area of executive management, development, media and public relations, communications and branding. As Vice President of InTeahouse, Inc., Ms. Mah leads a team of experts to expand the InFriends and InPartnerships programs nationally and globally. Prior to joining InTeahouse, Inc., Ms. Mah served in various executive positions in financial institutions including Bank of America, Santander Bank and United Commercial Bank. In these roles, Ms. Mah oversaw all business development, sales, marketing, public/media relationship in New England market. In addition, Ms. Mah served as Assistant Director for the Division of Public Health Practice at the Harvard University School of Public Health (HSPH). Ms. Mah directed all aspects of development, communications, and outreach, including community based cancer research projects.



• Z Haroon, Chairman & General Partner, Julz

Dr. Haroon brings over two decades of experience in venture, private equity, corporate/business development and academia (with direct transactional and operational exposure of 15+ years in China) to lead Julz, a US based fund focused in healthcare opportunities worldwide. Julz has offices in NC and Suzhou China to exploit the tremendous opportunity offered in healthcare in both US and China. The investment spans all facets from innovative drugs, devices to services such as hospitals and diagnostic labs.



• Zoe Yi Zhang, Regional Manager of Canada, BGI

Miss Zoe Yi Zhang joined BGI in 2010 and currently is serving as the Regional Manager of Canada at BGI. She has worked on establishing joint ventures and setting up collaboration projects with large pharmaceutical companies and renowned institutions from the US and Canada. She previously worked at Sanofi Pasteur and BDC Venture Capital. Miss Zhang graduated from the Master of Biotechnology program at the University of Toronto.



Sustaining Innovation

From the corporate headquarters in London, Ontario to over **110 countries**, the Trudell Medical Group of companies is recognized for strong leadership in the design, delivery, manufacture and marketing of innovative medical solutions.



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Revera Bringing Innovation to Life

The **Revera Innovators in Aging** program allows entrepreneurs to test and scale innovative products, services and technologies through pilots at Revera communities across Canada.

Learn more at ReveraLiving.com/Innovation

ADVANCING INNOVATIONS IN AGING AND BRAIN HEALTH



The Canadian Centre for Aging & Brain Health Innovation connects global innovators with health experts to accelerate solutions that can improve brain health and quality of life for older adults.

Learn about our funding programs at: www.ccabhi.com.



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RESI provides a partnering forum for all stakeholders in the early stage life science world to reach out to others and build the relationships that will carry new technologies towards commercialization.



The Life Science Executive's FUNDRASSING EXECUTIVE'S FUNDER SCIENCE EXECUTA



Contributors

Robert Cohen, Tom Crosby, Jack Fuller, Nono Hu, Maximilian Klietmann, Gerard O'Connor, Lucy Parkinson, Danielle Silva, and Alejandro Zamorano

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MaRS helps innovators change the world.

Located in Toronto–Canada's largest and the world's most diverse city–MaRS brings together researchers, social scientists, entrepreneurs and business experts under one roof, providing a home to entrepreneurs and a bridge to the business world. We help companies bring their breakthrough ideas to market and thrive on a global scale.

At 1.5 million square feet, the MaRS Centre is home to a curated mix of more than 150 diverse tenants, from global companies like Facebook, Autodesk, Etsy and Airbnb to mid-size companies and startup ventures.

The MaRS Centre also houses globally recognized health innovation organizations, including:

- Johnson & Johnson Innovation's JLABS incubator, the largest of its kind and first to locate outside the U.S.
- Centre for Commercialization of Regenerative Medicine
- Ontario Institute for Cancer Research (OICR)
- Ontario Genomics Institute
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iGan Partners is a venture capital firm investing in emerging tech companies. With a focus on Digital Health and B2B SaaS, we invest in dynamic management teams, empowering them to build impactful businesses.

We provide early stage companies with smart capital, a unique active management approach and exclusive access to a network of industry partners and sector specific co-investors to help them succeed.



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Johnson-Johnson Innovation ILARS

JLABS, part of Johnson & Johnson Innovation, is a network of state-of-the-art laboratories and core research facilities across North America. JLABS accelerates transformative healthcare solutions by providing essential resources and connections to early-stage innovators– all in a no-strings-attached model. In addition, a robust life science innovator curriculum gives entrepreneurs the knowledge to navigate one of the most complex and highly-regulated industries in the world. The JLABS network includes eight facilities, located in San Diego, San Francisco, South San Francisco, Boston, Lowell, Houston, Toronto & NYC.



Life Science Nation (LSN) accelerates fundraising using its matching platform to create highly compatible relationships between early stage scientists/ entrepreneurs and emerging technology investors. LSN researches and curates market intelligence on two industry sectors: The first is emerging biotech and medtech companies, which by their ephemeral nature are challenging to find and track. Second, LSN tracks ten categories of early stage life science investors and identifies who is filling the void left by venture capital. LSN owns and operates the Redefining Early Stage Investments (RESI) conference series, which brings together global early stage biotech and medtech companies with early stage investors.



TELUS Ventures"

MaRS helps innovators change the world. With 1.5 million square feet of space in downtown Toronto, MaRS is the world's largest urban innovation hub, bringing together researchers, entrepreneurs and business experts under one roof, and providing a home to entrepreneurs and a bridge to the business world. We help companies bring their breakthrough ideas to market and thrive on a global scale. MaRS Health supports 344 ventures working in a range of strategic areas: digital health, medical devices, biotechnology and consumer health. We help them get their discoveries into global health markets by offering expert advice, access to capital, and connections to talent and customers through an extensive network of strategic partners. To learn more about connecting with innovative Canadian health ventures and partnership opportunities, please contact health@marsdd.com.

TELUS Ventures: Moving bold ideas forward. Launched in 2001, TELUS Ventures, the strategic investment arm of TELUS, has been moving bold ideas forward to seamlessly connect people, companies and communities by driving innovation. We use - and invest in - the most advanced and innovative technologies to tackle some of today's biggest challenges. We've partnered with over 50 disruptive, market-transforming North-American-based companies in the fields of health IT, IoT, big data, financial tech, and data security and identity. From accelerating the delivery of healthcare to enabling the deployment of next generation devices and applications, through our passion and vision, we help secure a more sustainable Canadian economy. We're investing in Canadian startups and scaling innovation in the ecosystem so we can improve the lives of those in the communities we serve and, to deliver greater value to our customers.



WuXi AppTec is a leading global pharmaceutical, biopharmaceutical, and medical device open-access capability and technology platform company with global operations. As an innovation-driven and customer-focused company, WuXi AppTec provides a broad and integrated portfolio of services to help our worldwide customers and partners shorten the discovery and development time and lower the cost of drug and medical device R&D through cost-effective and efficient solutions. With its industry-leading capabilities in small molecule R&D and manufacturing, biologics R&D and manufacturing, cell therapy and gene therapy R&D and manufacturing, medical device testing, and molecular testing and genomics, WuXi platform is enabling nearly 3,000 innovative collaborators from more than 30 countries to bring innovative healthcare products to patients, and to fulfill WuXi's dream that "every drug can be made and every disease can be treated."



Bayshore HealthCare is one of the country's leading providers of home and community health care services and a Canadian-owned company. Its services are purchased by government care programs, insurance companies, workers' compensation boards, health care organizations, the corporate sector and the public. The Bayshore brand extends across three business divisions: Bayshore Home Health (medical and non-medical home care and staffing services), Bayshore Specialty Rx (specialty pharmacy, infusion and pharmaceutical patient support services) and Bayshore Therapy & Rehab (physiotherapy and rehabilitation services). The company's goal is to enhance the quality of life, well-being, dignity and independence of Canadians of all ages.



Dynacare is committed to being Canada's health and wellness solutions leader. We impact the lives of tens of thousands of Canadians and healthcare providers by delivering high-quality laboratory and health care services. We offer one of the largest menus of diagnostic tests in the country and are shaping the future of diagnostics through highly advanced and less invasive tests. We also provide testing designed specifically for the life insurance industry, and wellness programs and occupational health testing for employees. Quality patient care is at the heart of everything we do, and our health care services include a cardiac risk reduction program, convenient home care services, and an easy-to- use online portal where patients can check their test results and manage their health.





EMD Serono is the Canadian healthcare business of Merck KGaA, Darmstadt, Germany, a leading science and technology company whose portfolio spans healthcare, life science and performance materials. Founded in 1668, Merck KGaA, is the world's oldest pharmaceutical and chemical company and employs over 50,000 employees in 66 countries. Our biopharmaceutical portfolio reflects an expertise in neurology, fertility and endocrinology, and a robust pipeline of potential future products in oncology and immuno-oncology. We have a history of integrating medical devices and services into our product offering and are developing new drug-agnostic digital health platforms to address the unmet needs of patients, providers and the healthcare system. We are proud to join today's health innovators in building the future of healthcare delivery. Visit www.emdserono.ca for more information.



iGan Partners is a venture capital firm investing in emerging tech companies. With a focus on Digital Health and B2B SaaS, we invest in dynamic management teams, empowering them to build impactful businesses. We have built large successful companies and understand the challenges facing growing businesses, having faced them ourselves. We provide early stage companies with smart capital, a unique active management approach and exclusive access to a network of industry partners and sector specific co-investors to help them succeed.



University Health Network (UHN) is Canada's largest research hospital. Our five research institutes and four hospitals are home to approximately 837 researchers, as well as their staff and students, and our annual research funding currently exceeds CAD \$330 million. Technology Development & Commercialization (TDC) is the team at UHN that works to drive the most promising discoveries at UHN forward to patient impact through commercialization. To this end, our office works closely with both the private sector as well as the best-in-class research scientists and clinicians at UHN to create new intellectual property and advance it towards licensing, research and development partnerships, sponsored research agreements, and new company formation.



Bereskin & Parr LLP is a leading Canadian full service intellectual property law firm serving clients across all industries around the world. Founded in 1965, the firm has grown to be one of the largest IP firms in Canada with offices located in major economic and technology centres. Bereskin & Parr is made up of more than 70 lawyers and patent and trademark agents, many of whom are recognized as leading practitioners in their specialized fields. The firm has established a depth of legal talent and systems to service clients in every aspect of patent, trademark and copyright law and IP litigation. The firm and its award-winning professionals are consistently ranked as the benchmark for IP law in Canada.



Bayer is an innovation company with a more than 150-year history and core competencies in the fields of health care and agriculture. We develop new molecules for use in innovative products and solutions to improve the health of humans, animals and plants. Our research and development activities are based on a profound understanding of the biochemical processes in living organisms. Bayer is committed to the principles of sustainable development and to its social and ethical responsibilities as a corporate citizen. In fiscal 2016, the Group employed around 115,200 people and had sales of EUR 46.8 billion. Capital expenditures amounted to EUR 2.6 billion, R&D expenses to EUR 4.7 billion.



Versant Ventures is a leading global healthcare investment firm committed to helping exceptional entrepreneurs build the next generation of great healthcare companies. The firm invests across the healthcare sector and at all stages of company development, with an emphasis on the discovery and development of novel therapeutics. With \$2.3 billion under management and offices in North America and Europe, Versant has built a team with deep investment, operating, and scientific expertise that enables a hands-on approach to company building. Since the firm's founding in 1999, more than 65 Versant companies have achieved successful acquisitions or IPOs.

Canadian Centre for Aging & Brain Health Innovation The Canadian Centre for Aging & Brain Health innovation is a solution accelerator focused on driving innovation in the aging and brain health sector. Established in 2015 through funding of \$124 million (CAD), it is the result of the largest investment in brain health and aging in Canadian history, and one of the largest investments of its kind in the world. CC-ABHI facilitates collaborations among innovators, healthcare providers, private sector partners, government and consumers. Through its funding programs, CC-ABHI helps global innovators gain access to key user groups in order to test, develop, validate and accelerate their solutions in the field of aging and brain health.





IBM is a cognitive solutions and cloud platform company, backed by over a century of innovation. IBMers are dedicated to world-changing progress and building new ways to outthink challenges in a world where cognitive intelligence is infused into the systems and processes that help improve society. Healthcare is a key area of focus globally where IBM is helping transform care delivery. IBM's Watson Health is working to improve the ability of doctors and researchers to innovate by surfacing insights from the massive amount of health data being created and shared daily. For more information visit: ibm.com/watsonhealth



The Centre for the Commercialization of Antibodies and Biologics (CCAB) develops and commercializes biologics discovered at the Toronto Recombinant Antibody Centre (TRAC). Our partners can access customizable screening technologies to identify targets, a state-of-the-art phage display discovery platform, and a portfolio of fully-human antibodies against 300+ targets. CCAB facilitates access to the portfolio through a streamlined licensing process flexible to its partner's needs and is able to provide specified quantities of antibodies/synthetic proteins of choice to support evaluation studies. CCAB is also advancing a small number of novel in-house therapeutic programs with the aim of identifying lead development candidates. For these programs, CCAB is seeking investment capital to support the creation of single or multi-asset start-up companies.



LifeLabs is a Canadian-owned company with over 50 years of experience providing laboratory testing services to help healthcare providers diagnose, treat, monitor and prevent disease in patients. In communities across British Columbia and Ontario, LifeLabs delivers cost-effective, convenient access to laboratory testing services essential for optimal outcomes in healthcare. LifeLabs employs approximately 5,400 professionally trained staff and delivers over 100 million laboratory tests, supporting over 19 million patient visits annually. In addition to being the first community lab to conduct non-invasive prenatal testing in Canada, LifeLabs is the first lab to provide online appointment booking for patients, non-fasting protocols and secure, on-line access to lab results for patients. For more information about LifeLabs, visit: www.LifeLabs.com



We provide a complete range of business law and advocacy legal services. Miller Thomson's MTech® program for emerging businesses has helped hundreds of start-up entrepreneurs achieve their objectives and grow. The MTech® program gives founders, owners and managers of rapidly emerging businesses access to sophisticated legal advice and top lawyers at competitive pricing. Some of the more common, discreet needs of our start-up and early-stage clients are offered in packaged kits of legal services. These kits are designed to deliver cost-effective, timely and practical services on fundamental issues specific to start-ups. These kits are offered at capped fees tailored to our local offices.



Revera is a leading owner, operator and investor in the senior living sector dedicated to helping people live life to the fullest. The company is committed to driving innovation to improve the aging experience, and is drawing on the expertise and support of its Chief Elder Officer Hazel McCallion, Resident Innovation Ambassadors, and dedicated staff to bring innovation to life in more than 500 retirement communities and long term care homes. The Revera Innovators in Aging program allows entrepreneurs to test new products, services and technologies through pilots at Revera communities, and the company intends to invest directly in innovations that will make a true difference in seniors' lives.



Sun Life Financial is a leading international financial services organization providing a diverse range of insurance, wealth and asset management solutions to individuals and corporate Clients. Sun Life Financial has operations in a number of markets worldwide, including Canada, the United States, the United Kingdom, Ireland, Hong Kong, the Philippines, Japan, Indonesia, India, China, Australia, Singapore, Vietnam, Malaysia and Bermuda. As of December 31, 2016, Sun Life Financial had total assets under management of \$903 billion. For more information please visit www.sunlife.com.



With distribution in over 110 countries, Trudell Medical is recognized for strong leadership in creating and marketing medical devices that enhance the quality of life for people of all ages. Started in 1922 by George S. Trudell and bought by Mitch Baran in 1967, today the Trudell Medical Group consists of five operating divisions: Trudell Medical International & Monaghan Medical Corporation develops, manufactures and markets aerosol drug delivery devices on a global basis; Trudell Medical Marketing Limited sells operating room and critical care equipment to Canadian hospitals; Professional Respiratory provides home oxygen services to patients with respiratory ailments and Northgate Technologies designs, develops and manufactures invasive medical products.





Accel-Rx, Canada's national health sciences accelerator, identifies and supports promising early-stage companies developing pharmaceuticals, medical devices and diagnostics. In collaboration with founding partner BDC Capital, Accel-Rx provides seed capital and expertise to help fuel growth, creating a critical mass of investment-ready ventures equipped to become the next generation of anchor companies driving a globally competitive health sciences sector. Accel-Rx is a not-for-profit federal Centre of Excellence for Commercialization and Research (CECR).



Baylis is a leading developer, manufacturer and supplier of high-technology medical devices for interventional cardiology and radiology products. Founded in 1986 in Montreal, Quebec, Baylis has grown to have offices across Canada as well as in the United States and United Kingdom. In total, the company employs over 200 staff in varied positions including sales, research and development and manufacturing. Baylis products are marketed in over 60 countries. Baylis' goal is to conceive, develop, manufacture, and sell state-of-the-art medical products that will improve the lives of people around the world. In addition, Baylis is committed to developing and enhancing the performance of employees for the future growth of the company.



Infoway helps to improve the health of Canadians by working with partners to accelerate the development, adoption and effective use of digital health across Canada. Through our investments, we help deliver better quality and access to care and more efficient delivery of health services for patients and clinicians. Infoway is an independent, not-for-profit organization funded by the federal government.



Dentons is the world's largest law firm, delivering quality and value to clients around the globe. Our Life Sciences professionals have the perspective and industry expertise to represent your interests anywhere in the world, from clinical trials and IP rights to government regulatory policies and enforcement. We collaborate with consultants in health care delivery, pharma-economic experts, management advisers, and leaders in scientific opinion and research institutes. Whether a startup biotechnology, medical device company, established pharmaceutical manufacturer, or multinational corporation, our Life Sciences Group can help. Our Venture Technology Group delivers nimble, seasoned advice to founders and investors. Ask about our Dentons Canada Startup Program. Learn more about how we help entrepreneurs at ventureBeyond, our global launchpad for startups and emerging growth companies.

Canada's Leading MedTech Venture Capital Funds. Epic is funding leading edge companies with best-in-class innovation. We are proud supporters of Canada's community of medical technology leaders and entrepreneurs. Whether simplifying brain surgery, providing telehealth to Aboriginal Communities or improving breast cancer imaging, our investments are changing the future of patient care.



Established by the Ontario Institute for Cancer Research (OICR) as a strategic partner to accelerate commercialization of oncology innovations, the Fight Against Cancer Innovation Trust (FACIT) helps bring these innovations from the lab to the marketplace to benefit patients, researchers, investors and the Ontario economy.

Global Attains Canada Trade Commissioner Service Affainsa mondiales Canada Service des délégués commerciaux The Trade Commissioner Service (TCS) is a free service of the Government of Canada that helps Canadian companies navigate the complexities of international markets. Located in more than 160 cities worldwide, the TCS helps Canadian companies prepare for international markets, assess market potential and connect with foreign buyers, distributors, partners and investors. Suzanne is the Trade Commissioner based at MaRS Discovery District in Toronto and will be accompanied at RESI by Trade Commissioners from Ontario, Quebec, Germany, Switzerland, Brazil and Chicago. Learn more at www.tradecommissioner.gc.ca.



Innovative Medicines Canada is the national voice of Canada's innovative pharmaceutical industry. We advocate for policies that enable the discovery, development and commercialization of innovative medicines and vaccines that improve the lives of all Canadians. We support our members' commitment to being valued partners in the Canadian healthcare system.





As the commercialization agent for our 15 members, MaRS Innovation takes a market-lens approach to assessing technology and accelerating those with the greatest market potential. We work with the researchers and their home institution to choose the most suitable market path (e.g., creating a company or structuring a license deal). With a bird's eye view on activity across our membership, we can spot emerging trends or respond to industry requests for specific technology areas while encouraging even deeper collaboration among researchers. MaRS Innovation almost always acts as the first investor into the start-up companies we create or the technologies we take into our portfolio, and provides the financial and management resources needed to de-risk and launch ventures.



For 125 years, Merck has been working to help the world be well. Merck is a global health care leader with a diversified portfolio of prescription medicines, vaccines and animal health products. In Canada, Merck markets more than 250 pharmaceutical and animal health products. Merck is a leader in a broad range of areas such as cardiology, infectious diseases, respiratory, vaccines and women's health, and is focused on expanding offerings in other areas, including virology, oncology and diabetes. Based in Montréal, Québec, Merck employs approximately 795 people across Canada. Merck is one of the top R&D investors in Canada, with investments totalling \$29.9 million in 2014 and more than \$1 billion since 2000. For more information about our operations in Canada, visit www.merck.ca and connect with us on YouTube.



The Ontario Brain Institute is a provincially-funded, not-for-profit research centre seeking to maximize the impact of neuroscience and establish Ontario as a world leader in brain research, commercialization and care. Convergent partnerships are created between researchers, clinicians, industry, patients, and their advocates to foster discovery and deliver innovative products and services that improve the lives of those living with brain disorders.

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Positive Venture Group is a C-Level executive advisory firm with dedicated practice groups around Finance, Operations, Product and Revenue. We are singularly focused on helping Canadian start-ups grow and transform their business on an as-needed, on-demand basis. At Positive Venture Group, we achieve dramatic results affordably by providing the talent, technology, processes, and funding services necessary to achieve your goals. If you need to eliminate obstacles, grow revenue, or accelerate growth, then you need to implement strategies with 10x returns or more. Only one firm in Canada has the track record and resources to achieve those results – Positive Venture Group.



The Cedars-Sinai Accelerator powered by Techstars enables today's top healthcare technology entrepreneurs to turn their ideas into breakthroughs that can improve the lives of patients around the world. Companies selected have access to the world's leading physicians and researchers to help advance their businesses in market positioning, customer acquisition, product development and overall growth. Companies receive an investment of \$120,000 and access to Cedars-Sinai's clinical expertise and information infrastructure including hardware, software and digital health technical resources, including an extensive healthcare ecosystem beyond Cedars-Sinai, and to Techstars' network of over 7,000 successful entrepreneurs, investors, mentors, and corporate partners.



CIMTEC designs medical devices for health technology entrepreneurs, making their innovations a reality. CIMTEC can help you develop the hardware and software associated with your technology under an ISO certified quality management system, with commercial expertise in: **Mechatronics Design**: Design and manufacture of prototypes with expertise in precision motion control and surgical interventions; **Machine Learning**: Leverage the latest data/image analysis techniques to enhance your clinical application; **Image Processing**: Customized, clinically-validated image processing algorithms for rapid segmentation, registration and classification; and **3D Visualization**: Clinical user interface development and multi-modal real-time 3D visualization. Working with CIMTEC is a collaborative process that starts with a conversation – we can be reached at info@cimtec-canada.ca to setup your initial consultation.

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